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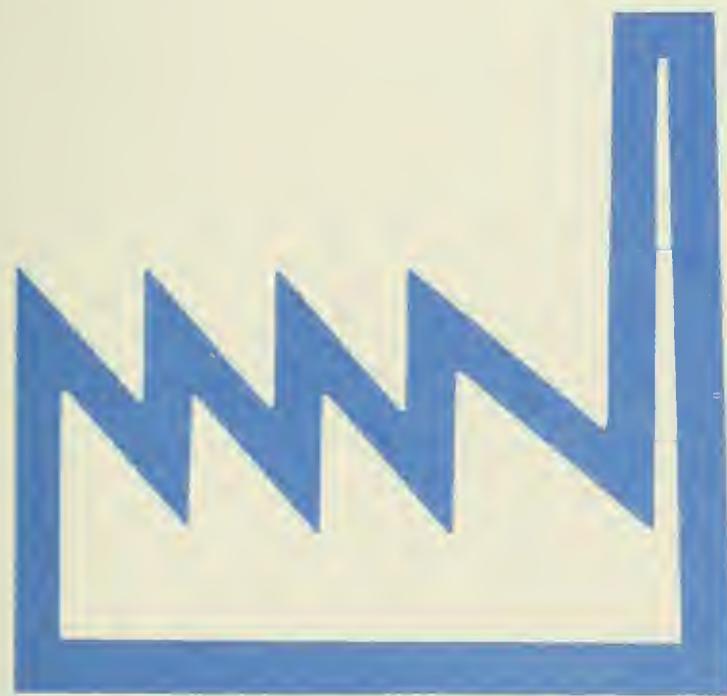
1987 Census of Manufactures

MC87-I-39C

INDUSTRY SERIES

Office Supplies, Costume Jewelry and Notions

Industries 3951, 3952, 3953, 3955, 3961, and 3965



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This report was prepared in the Industry Division. **John Govoni**, Assistant Chief for Census/ASM Programs, was responsible for the overall planning, management, and coordination of the census of manufactures. Planning and implementation were under the direction of **Kenneth I. Hansen** Chief, Census/ASM Durables Branch, assisted by **Mendel D. Gayle**, Section Chief, with primary data analysis responsibilities performed by **Dolores R. Coleman**.

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If you have any questions concerning the statistics in this report, call (301) 763-7304.

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Issued May 1990



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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF MANUFACTURES

General

This report, from the 1987 Census of Manufactures, is one of a series of 83 industry reports, each of which provides statistics for individual industries or groups of related industries. Additional separate reports will be issued for each State and the District of Columbia and for special subjects such as type of organization, distribution of sales by class of customer, concentration ratios and water use in manufacturing.

The industry reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, capital expenditures, product shipments, etc.

State reports present similar statistics for each State and its important metropolitan statistical areas (MSA's), counties, and places. Selected statistical totals for "all manufacturing" have been shown in the State reports for MSA's with 250 employees or more and for counties and places with 450 employees or more.

The *General Summary* report will contain industry, product class, and geographic area statistics summarized in one report. The introduction to the *General Summary* discusses, at greater length, many of the subjects described in this introduction. For example, the *General Summary* text will discuss the relationship of value added by manufacture to National income by industry of origin, the changes in statistical concepts over the history of the censuses, and the valuation problems arising from intracompany transfers between manufacturing plants of a company and between manufacturing plants and sales offices and sales branches of a company.

Scope of Census and Definition of Manufacturing

The 1987 Census of Manufactures covers all establishments with one paid employee or more primarily engaged in manufacturing as defined in the *1987 Standard Industrial*

*Classification (SIC) Manual*¹. This is the system of industrial classification developed by experts on classification in Government and private industry under the guidance of the Office of Information and Regulatory Affairs, Office of Management and Budget. This classification system is used by Government agencies as well as many organizations outside the Government.

The SIC Manual defines manufacturing as the mechanical or chemical transformation of substances or materials into new products. The assembly of component parts of products also is considered to be manufacturing if the resulting product is neither a structure nor other fixed improvement. These activities are usually carried on in plants, factories, or mills that characteristically use power-driven machines and materials-handling equipment.

Manufacturing production is usually carried on for the wholesale market, for transfers to other plants of the same company, or to the order of industrial users rather than for direct sale to the household consumer. Some manufacturers in a few industries sell chiefly at retail to household consumers through the mail, through house-to-house routes, or through salespersons. Some activities of a service nature (enameling, engraving, etc.) are included in manufacturing when they are performed primarily for trade. They are considered nonmanufacturing when they are performed primarily to the order of the household consumer.

Relationship Between Annual Survey of Manufactures and Census of Manufactures

The Bureau of the Census conducts the annual survey of manufactures (ASM) in each of the 4 years between the censuses of manufactures. The ASM is a probability-based sample of approximately 56,000 establishments and collects the same industry statistics (employment, payroll, value of shipments, etc.) as the census of manufactures. In addition to collecting the information normally requested on the census form, the establishments in the ASM sample are requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, costs of purchased services, and foreign content of materials consumed. Except for supplemental labor costs, the extra ASM items are collected only in census years.

Establishment Basis of Reporting

The census of manufactures is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in

distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1987, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company (see Auxiliaries).

Manufacturing Universe and Census Report Forms

The 1987 Census of Manufactures universe includes approximately 350,000 establishments. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures. The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small Single-Establishment Companies Not Sent a Report Form

In the 1987 Census of Manufactures, approximately 150,000 small single-establishment companies were excused from filing reports. Selection of these small establishments was done on an industry-by-industry basis and was based on annual payroll and total shipments data as well as on the industry classification codes contained in the administrative records of Federal agencies. The cutoffs were selected so that these administrative-records cases would account for no more than 3 percent of the value of shipments for all manufacturing. Generally, all single-establishment companies with less than five employees were excused, while all establishments with more than 20 employees were mailed forms.

Information on the physical location of the establishment, as well as information on payrolls, receipts (shipments), and industry classification, was obtained from the administrative records of other Federal agencies under special arrangements, which safeguarded their confidentiality. Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials

¹Standard Industrial Classification Manual: 1987: For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402, Stock No. 041-001-00314-2.

were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (n.s.k.) categories.

The industry classification codes included in the administrative-records files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded at the four-digit SIC level. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes these administrative-record cases were only given a two- or three-digit SIC group. For the 1987 Census of Manufactures, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the four-digit SIC level. Establishments that did not return the classification form were coded later to those four-digit SIC industries identified as "not elsewhere classified" (n.e.c.) within the given two- or three-digit industry groups.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. Establishments Sent a Report Form

The 200,000 establishments covered in the mail canvass were divided into three groups:

- a. **ASM sample establishments**—This group consisted of approximately 56,000 establishments covering all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size (see appendix, Annual Survey of Manufactures).

In a census of manufactures year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, and costs of purchased services. See appendix A, section 2, for an explanation of these items.

The census part of the report form is one of approximately 200 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of these many forms to canvass the 459 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to be performing. Respondents were requested to identify the products, the value of each product, and, in a large number of cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materials-consumed inquiry, which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant material not identified on the form.

Finally, a wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

- b. **Large and medium establishments (non-ASM)**—Approximately 84,000 establishments were included in this group. A variable cutoff, based on administrative-records payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive one of the approximately 200 census of manufactures regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.
- c. **Small single-establishment companies (non-ASM)**—This group consisted of approximately 60,000 establishments. For those industries where application of the variable cutoff for administrative-records cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or "short" form was used. These establishments received one of the approximately 80 versions of the short form, which requested

summary product and material data and totals but no details on employment, payrolls, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics; the same data were collected on the short form as on the long form. However, detailed information on materials consumed was not collected on the short form; thus its use would increase the value of the n.s.k. categories.

Auxiliaries

In this industry report, the data on employment and payroll are limited to operating manufacturing establishments. The census report form filed for auxiliaries (ES-9200) requested a description of the activity of the establishments serviced. However, the manufacturing auxiliaries were coded only to the two-digit major group of the establishments they served; whereas, the operating establishments were coded to a four-digit manufacturing industry. Data for the approximately 10,000 separately operated auxiliaries are included in the geographic area series and in a report issued as part of the 1987 Enterprise Statistics Survey.

Auxiliaries are establishments whose employees are primarily engaged in performing supporting services for other establishments of the same company, rather than for the general public or for other business firms. They can be at different locations from the establishments served or at the same location as one of those establishments but not operating as an integral part thereof and serving two establishments or more. Where auxiliary operations are conducted at the same location as the manufacturing operation and operate as an integral part thereof, they usually are included in the report for the operating manufacturing establishment.

Included in the broad category of auxiliaries are administrative offices. Employees in administrative offices are concerned with the general management of multiestablishment companies, i.e., with the general supervision and control of two units or more, such as manufacturing plants, mines, sales branches, or stores. The functions of these employees may include (1) program planning, including sales research and coordination of purchasing, production, and distribution; (2) company purchasing, including general contracts and purchasing methods; (3) company financial policy and accounting; (4) general engineering, including design of product machinery and equipment, and direction of engineering effort conducted at the individual operation locations; (5) direction of company personnel matters; and (6) legal and patent matters.

Other types of auxiliaries serving the plants or central management of the company include purchasing offices, sales promotion offices, research and development organizations, etc.

Industry Classification of Establishments

Each of the establishments covered in the census was classified in 1 of 459 manufacturing industries in accordance with the industry definitions in the 1987 SIC Manual. The 1987 edition of this manual represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. Appendix A of the 1987 Manual notes the revisions in the four-digit industry levels between 1972/77 and 1987.

An industry is generally defined as a group of establishments producing the same product or a closely related group of products. The product groupings from which industry classifications are derived are based on considerations such as similarity of manufacturing processes, types of materials used, types of customers, and the like. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees. The system operates in such a way that the definitions progressively become narrower with successive additions of numerical digits. For 1987, there are 20 major groups (two-digit SIC), 139 industry groups (three-digit SIC), and 459 industries (four-digit SIC). This represents an expansion of four-digit industries from 452 in 1972/77 and a reduction of three-digit groups from 143 in 1972/77. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are about 11,000 products identified by a seven-digit code. The seven-digit products are considered the primary products of the industry with the same four digits.

Accordingly, an establishment is usually classified in a particular industry on the basis of its major activity during a particular year, i.e., production of the products primary to that industry exceeds, in value, production of the products primary to any other single industry. In a few instances, however, the industry classification of an establishment is not only determined by the products it makes but also by the process employed in operations. Refining of nonferrous metals from ore or rolling and drawing of nonferrous metals (processes which involve heavy capitalization in specialized equipment) would be classified according to the process used during a census year. These establishments then would be "frozen" in that industry during the following ASM years.

In either a census or ASM year, establishments included in the ASM sample with certainty weight, other than those involved with heavily capitalized activities described above, are reclassified by industry only if the change in the primary activity from the prior year is significant or the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year (see appendix, Annual Survey of Manufactures).

However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The result of these rules covering the switching of plants from one industry classification to another is that, at the aggregate level, some industries comprise different mixes of establishments between survey years, and establishment data for such industry statistics as employment and payroll may be tabulated in different industries between survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the four-digit SIC level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

While some establishments produce only the primary products of the industry in which they are classified, all establishments of an industry rarely specialize to this extent. The industry statistics (employment, inventories, value added by manufacture, total value of shipments including resales and miscellaneous receipts, etc.) shown in tables 1a through 5a, therefore, reflect not only the primary activities of the establishments in that industry but also their secondary activities. The product statistics in table 6a represent the output of all establishments whether or not they are classified in the same industry as the product. For this reason, in relating the industry statistics, especially the value of shipments to the product statistics, the composition of the industry's output shown in table 5b should be considered.

The extent to which industry and product statistics may be matched with each other is measured by two ratios which are computed from the figures shown in table 5b. The first of these ratios, called the primary product specialization ratio, measures the proportion of product shipments (both primary and secondary) of the establishments classified in the industry represented by the primary products of those establishments. The second ratio, called the coverage ratio, is the proportion of primary products shipped by the establishments classified in the industry to total shipments of such products by all manufacturing establishments.

However, establishments making products falling into the same industry category may use a variety of processes and materials to produce them. Also, the same industry classification (based on end products) may include both establishments that are highly integrated and those that put only the finishing touches on an already highly fabricated item. For example, the refrigeration equipment industry includes instances of almost complete integration (production of the compressor, condensing unit, electric motor, casting, stamping of the case, and final assembly) all

carried on at one plant. On the other hand, the condensing unit, the motor, and the case may be purchased and only assembled into the finished product.

In some instances, separate industry categories have been established for integrated and nonintegrated establishments. For other industries, the census provides separate statistics on the production of intermediate commodities made and used in the producing plant. For some industries characterized by many plants of the same company, separate figures on interplant transfers of products usually are shown.

Differences in the integration of production processes, types of operations, and alternatives in types of materials used should be considered when relating the industry statistics (employment, payrolls, value added, etc.) to the product and material data.

Value of Shipments for the Industry Compared With Value of Product Shipments

This report shows value of shipments data for industries and products. In tables 1a through 5a, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in table 6a represents the total value of all products shipped that are classified as primary to an industry.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the data for an individual establishment or company. However, the number of establishments classified in a specific industry is not considered a disclosure, so this information may be released even though other information is withheld.

The disclosure analysis for the industry statistics in tables 1a through 5a of this report is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed. However, the suppressed data are included in higher-level totals. Additional disclosure analysis is performed for new capital expenditures that can be suppressed even though value of shipments data are publishable.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Manufactures may be obtained on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential

information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Industry Division, Bureau of the Census, Washington, DC 20233.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- (NA) Not available.
- (NC) Not comparable.
- (S) Withheld because estimate did not meet publication standards.
- (X) Not applicable.
- (Z) Less than half the unit shown.
- do Ditto.

n.e.c.	Not elsewhere classified.
n.s.k.	Not specified by kind.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and tons, are used in the customary sense.

CONTACTS FOR DATA USERS

Subject Area	Contact	Phone
Census/ASM		
Durables	Kenneth Hansen	(301) 763-7304
Nondurables	Michael Zampogna	(301) 763-2510
Current Industrial Reports		
Durables	Malcolm Bernhardt	(301) 763-2518
Nondurables	Thomas Flood	(301) 763-5911
Import/Export Publications	Foreign Trade Division	(301) 763-5140
Industry Analysis and Forecasts	International Trade Administration	(202) 377-4356

Users' Guide for Locating Statistics in This Report by Table Number

For explanation of terms, see appendixes

Item	Four-digit industry statistics							Five-digit product class and seven-digit product statistics			
	Historical	Operat-ing ratios	By geo-graphic area	Sum-mary and supple-mental	By employ-ment size	By industry and product class special-ization	Materials con-sumed by kind	Industry-product analysis	Product ship-ments	Product class by geo-graphic area	Historical product class
Number of companies	1a			3a					*6a		
Number of establishments....	1a			2	3a	4	5a				
Employment and payroll: .											
Number of employees	1a	1b		2	3a	4	5a				
Payroll	1a	1b		2	3a	4	5a				
Supplemental labor costs ..					3a						
Production workers.....	1a	1b		2	3a	4	5a				
Production-worker hours....	1a	1b		2	3a	4	5a				
Production-worker wages....	1a	1b		2	3a	4	5a				
Shipments, cost of materials, and value added:											
Value of shipments (four-digit)	1a	1b		2	3a	4	5a		5b		
Product class shipments (five-digits)										6a	6b
Product shipments (seven-digit)										6a	6c
Value added by manufacture	1a	1b		2	3a	4	5a				
Cost of materials.....	1a	1b		2	3a	4	5a				
Fuels and electric energy ..					3a				7		
Materials consumed by kind .											
Inventories:											
Total, end of year	1a				3a	4					
By stage of fabrication:....					3a						
Capital expenditures, assets, rental payments, and purchased services:											
New capital expenditures....	1a			2	3b	4	5a				
Used plant and equipment expenditures.....					3b						
Gross assets					3b						
Depreciation.....					3b						
Retirements of buildings and machinery.....					3b						
Rental payments					3b						
Foreign content of materials consumed.....					3c						
Purchased services.....					3c						
Ratios:											
Specialization.....	1a				3a				5b		
Coverage.....	1a				3a				5b		

*Number of companies with shipments of more than \$100 thousand.

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Office Supplies, Costume Jewelry and Notions

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DESCRIPTION OF INDUSTRIES AND SUMMARY OF FINDINGS

This report shows 1987 Census of Manufactures statistics for establishments classified in each of the following industries:

SIC code and title	
3951	Pens and Mechanical Pencils
3952	Lead Pencils and Art Goods
3953	Marking Devices
3955	Carbon Paper and Inked Ribbons
3961	Costume Jewelry
3965	Fasteners, Buttons, Needles, and Pins

The industry statistics (employment, payroll, cost of materials, value of shipments, inventories, etc.) are reported for each establishment as a whole. Aggregates of such data for an industry reflect not only the primary activities of the establishments but also their activities in the manufacture of secondary products as well as their miscellaneous activities (contract work on materials owned by others, repair work, etc.). This fact should be taken into account when comparing industry statistics (tables 1 through 5a) with product statistics (table 6) showing shipments by all industries of the primary products of the specified industry. The extent of the "product mix" is indicated in table 5b, which shows the value of primary and secondary products shipped by establishments classified in the specified industry and the value of primary products of the industry shipped as secondary products by establishments classified in other industries.

Small single-establishment companies with up to 20 employees (cutoff varied by industry) were excluded from the mail portion of the census. For these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated), data on payrolls and receipts were obtained from administrative records of other Federal agencies. The remaining statistics were developed from industry averages.

Establishment data were tabulated based on industry definitions included in the 1987 Standard Industrial Classification (SIC) Manual¹. The 1987 edition represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. In addition to the 1987 SIC revision, changes were made to the product class (five-digit) and product code (seven-digit) categories. The

product class and product code comparability between the 1987 and 1982 censuses is shown in the appendixes. These appendixes present, in tabular form, the linkage from 1987 to 1982.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

INDUSTRY 3951, PENS AND MECHANICAL PENCILS

This industry is made up of establishments primarily engaged in manufacturing pens (including ballpoint pens), refill cartridges, mechanical pencils, fine and broad tipped markers, and parts.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3951, Pens and Mechanical Pencils, had employment of 8.4 thousand. The employment figure was 28 percent below the 11.6 thousand reported in 1982. The leading States in employment in 1987 were California, Rhode Island, Tennessee, and New York, accounting for 60 percent of the industry's employment. This represents a shift from 1982 when California, Rhode Island, New Jersey, and Iowa accounted for 55 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$818.8 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3951 shipped \$745.1 million of pens and mechanical pencil products considered primary to the industry, \$49.6 million of secondary products, and had \$24.0 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 94 percent (specialization ratio). In 1982, the specialization ratio was 91 percent.

Establishments in this industry also accounted for 81 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio was 86 percent. The products primary to industry 3951, no matter in what industry they

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

were produced, appear in table 6a and aggregate to \$919.0 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the pens and mechanical pencils industry amounted to \$325.5 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 4 percent of total value of shipments.

INDUSTRY 3952, LEAD PENCILS AND ART GOODS

This industry is made up of establishments primarily engaged in manufacturing lead pencils, pencil leads, and crayons; and materials and equipment for artwork, such as airbrushes, drawing tables and boards, palettes, sketch boxes, pantographs, artists' colors and waxes, pyrography goods, drawing inks, and drafting materials. Establishments primarily engaged in manufacturing mechanical pencils are classified in industry 3951, and those manufacturing drafting instruments are classified in industry 3829.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3952, Lead Pencils and Art Goods, had employment of 5.6 thousand. The employment figure was 7 percent below the 6.0 thousand reported in 1982. The leading States in employment in 1987 were Tennessee, New Jersey, Pennsylvania, and California, accounting for 59 percent of the industry's employment. This represents a shift from 1982 when Tennessee, New Jersey, Pennsylvania, and New York accounted for 60 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$609.3 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3952 shipped \$411.9 million of lead pencils and art goods products considered primary to the industry, \$103.7 million of secondary products, and had \$93.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 80 percent (specialization ratio). In 1982, the specialization ratio was 79 percent.

Establishments in this industry also accounted for 90 of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio was 88 percent. The products primary to industry 3952, no matter in what industry they were produced, appear in table 6a and aggregate to \$456.7 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the lead pencils and art goods industry amounted to \$252.3 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 6 percent of total value of shipments.

INDUSTRY 3953, MARKING DEVICES

This industry is made up of establishments primarily engaged in manufacturing rubber and metal hand stamps, dies, and seals; steel letters and figures; and stencils for use in painting or marking. Establishments primarily engaged in manufacturing felt tip markers are classified in industry 3951.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3953, Marking Devices, had employment of 7.5 thousand. The employment figure was 1 percent below the 7.6 thousand reported in 1982. Compared with 1986, employment increased 27 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses. The leading States in employment in 1987 were Illinois, California, New York, and Pennsylvania. These same States were the leaders in 1982.

The total value of shipments for establishments classified in this industry was \$442.5 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3953 shipped \$381.6 million of marking device products considered primary to the industry, \$20.2 million of secondary products, and had \$40.6 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 95 percent (specialization ratio). In 1982, the specialization ratio was 94 percent.

Establishments in this industry also accounted for 83 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio was 90 percent. The products primary to industry 3953, no matter in what industry they were produced, appear in table 6a and aggregate to \$457.2 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the marking devices industry amounted to \$165.0 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 22 percent of total value of shipments.

INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS

This industry is made up of establishments primarily engaged in manufacturing carbon paper; spirit or gelatin process and other stencil paper; and inked or carbon ribbons for business machines.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3955, Carbon Paper and Inked Ribbons, had employment of 7.3 thousand. The employment figure was 6 percent above the 6.9 thousand reported in 1982. The leading States in employment in 1987 were California, New York, Colorado, and Tennessee, accounting for 49 percent of the industry's employment. This represents a shift from 1982 when New Jersey, New York, and California accounted for 52 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$665.3 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3955 shipped \$622.8 million of carbon paper and inked ribbon products considered primary to the industry, \$12.9 million of secondary products, and had \$30.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 98 percent (specialization ratio). In 1982, the specialization ratio was 83 percent.

Establishments in this industry also accounted for 88 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio).

In 1982, the coverage ratio was 73 percent. The products primary to industry 3955, no matter in what industry they were produced, appear in table 6a and aggregate to \$707.7 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the carbon paper and inked ribbons industry amounted to \$351.0 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 6 percent of total value of shipments.

INDUSTRY 3961, COSTUME JEWELRY

This industry is made up of establishments primarily engaged in manufacturing costume jewelry, costume novelties, and ornaments made of all materials, except precious metal, precious or semiprecious stones, and rolled goldplate and gold-filled materials. Establishments primarily engaged in manufacturing jewelry of precious and semiprecious metal are classified in 3911; those manufacturing leather compacts and vanity cases are classified in industry 3172; and those manufacturing synthetic stones for gem stone and industrial use are classified in industry 3299.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3961, Costume Jewelry, had employment of 22.2 thousand. The employment figure was 5 percent above the 21.1 thousand reported in 1982. The leading States in employment in 1987 were Rhode Island and New York, accounting for 66 percent of the industry's employment. These same States were the leaders in 1982, when they accounted for approximately 65 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$1.4 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3961 shipped \$1.1 billion of costume jewelry products considered primary to the industry, \$69.2 million of secondary products, and had \$180.0 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 94 percent (specialization ratio). In 1982, the specialization ratio was 93 percent.

Establishments in this industry also accounted for 90 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio also was 90 percent. The products primary to industry 3961, no matter in what industry they were produced, appear in table 6a and aggregate to \$1.3 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the costume jewelry industry amounted to \$537.6 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 11 percent of total value of shipments.

INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS

This industry is made up of establishments primarily engaged in manufacturing notions, such as slide and snap fasteners and zippers, machine and hand needles, pins, hooks and eyes, buckles, buttons, button parts, and button blanks. Establishments primarily engaged in manufacturing these products from precious metals or from precious or semiprecious stones are classified in industry 3911.

Industry 3965, Fasteners, Buttons, Needles, and Pins, is a combination of 1972 SIC-based industries 3963, Buttons and 3964 Needles, Pins, and Fasteners. The effect of the revisions on the data is summarized in tables 1c-1 and 1c-2. During the 1987 processing, each establishment was classified according to both the old and new SIC.

Table 1c-1 shows the distribution of the new industry among the old SIC classifications. Table 1c-2 shows the distribution of the old SIC-based industries among the new SIC classifications.

In the 1987 Census of Manufactures, Industry 3965, Fasteners, Buttons, Needles, and Pins, had employment of 9.6 thousand. The employment figure was 40 percent below the 16.1 thousand reported in 1982. The leading States in employment in 1987 were Connecticut, Georgia, New York, and Rhode Island, accounting for 48 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$670.0 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3965 shipped \$627.4 million of fasteners, buttons, needles, and pin products considered primary to the industry, \$19.0 million of secondary products, and had \$23.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 97 percent (specialization ratio).

Establishments in this industry also accounted for 93 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). The products primary to industry 3965 no matter in what industry they were produced, appear in table 6a and aggregate to \$676.5 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the fasteners, buttons, needles, and pins industry amounted to \$282.5 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 11 percent of total value of shipments.

Table 1a-1. Historical Statistics for the Industry (1987 Basis): 1987 and Earlier Years

[Industries with only 1987 data are revised for 1987. Table 1a-2 contains historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year ¹	Com- pa- nies ² (no.)	All establish- ments ³		All employees		Production workers			Value added by manufac- ture ⁴ (million dollars)	Cost of materials ⁵ (million dollars)	Value of shipments (million dollars)	New capital expendi- tures ⁶ (million dollars)	End-of- year inven- tories ⁴ (million dollars)	Ratios	
		Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)						Specia- liza- tion ⁷ (per- cent)	Cover- age ⁸ (per- cent)
INDUSTRY 3951, PENS AND MECHANICAL PENCILS															
1987 Census ---	106	110	54	8.4	166.5	6.4	12.5	107.6	485.1	325.5	818.8	23.9	149.8	94	81
1986 ASM-----	(NA)	(NA)	(NA)	8.2	151.9	6.2	12.0	100.0	444.3	312.6	757.9	19.6	143.3	(NA)	(NA)
1985 ASM-----	(NA)	(NA)	(NA)	8.9	160.9	6.7	12.4	103.6	419.8	323.7	746.9	20.1	148.0	(NA)	(NA)
1984 ASM-----	(NA)	(NA)	(NA)	9.6	172.8	7.3	13.3	111.8	519.6	356.7	860.9	18.4	159.9	(NA)	(NA)
1983 ASM-----	(NA)	(NA)	(NA)	9.4	158.2	7.1	13.7	94.7	448.6	311.1	785.7	22.0	135.9	(NA)	(NA)
1982 Census ---	129	136	69	11.6	174.8	8.8	16.8	112.3	472.6	346.6	809.4	27.8	172.0	91	86
1981 ASM-----	(NA)	(NA)	(NA)	16.0	217.5	12.5	23.6	148.4	608.1	494.4	1 096.4	26.5	194.5	(NA)	(NA)
1980 ASM-----	(NA)	(NA)	(NA)	15.4	193.2	12.1	23.3	135.5	566.7	442.2	995.0	44.0	184.8	(NA)	(NA)
1979 ASM-----	(NA)	(NA)	(NA)	14.8	175.5	11.7	22.6	122.8	568.1	357.1	913.6	39.7	157.9	(NA)	(NA)
1978 ASM-----	(NA)	(NA)	(NA)	14.1	153.0	11.5	22.9	107.8	485.9	291.7	767.1	37.4	138.5	(NA)	(NA)
1977 Census ---	133	141	78	13.2	135.6	10.4	20.6	92.9	419.8	257.4	669.8	32.8	123.1	85	94
1976 ASM-----	(NA)	(NA)	(NA)	11.9	108.8	9.2	17.4	75.1	310.1	180.1	482.5	19.6	94.5	(NA)	(NA)
1975 ASM-----	(NA)	(NA)	(NA)	10.7	98.6	8.3	15.4	61.8	240.7	156.8	400.6	19.2	86.3	(NA)	(NA)
1974 ASM-----	(NA)	(NA)	(NA)	10.9	95.2	8.5	16.1	60.9	231.4	148.1	370.1	19.5	86.0	(NA)	(NA)
1973 ASM-----	(NA)	(NA)	(NA)	11.2	89.1	8.7	17.0	57.5	243.6	116.8	353.4	12.9	68.3	(NA)	(NA)
1972 Census ---	112	117	64	10.9	81.9	8.5	16.4	52.6	213.7	104.9	310.5	7.6	56.8	92	91
INDUSTRY 3952, LEAD PENCILS AND ART GOODS															
1987 Census ---	140	145	40	5.6	103.3	4.0	7.8	58.1	361.5	252.3	609.3	21.3	128.1	80	90
1986 ASM-----	(NA)	(NA)	(NA)	5.4	101.1	4.0	7.9	62.0	315.4	239.8	547.0	12.9	111.7	(NA)	(NA)
1985 ASM-----	(NA)	(NA)	(NA)	5.6	97.9	4.1	8.2	56.7	293.3	214.1	510.8	14.7	104.9	(NA)	(NA)
1984 ASM-----	(NA)	(NA)	(NA)	5.8	94.5	4.2	8.2	54.2	270.7	213.8	484.2	15.6	106.2	(NA)	(NA)
1983 ASM-----	(NA)	(NA)	(NA)	6.2	91.3	4.5	8.5	53.2	270.1	221.5	487.7	13.6	112.1	(NA)	(NA)
1982 Census ---	144	148	43	6.0	87.5	4.3	8.0	48.6	244.8	199.4	445.9	16.2	106.3	79	88
1981 ASM-----	(NA)	(NA)	(NA)	5.3	71.8	3.8	7.3	42.0	215.7	176.4	383.0	7.7	90.7	(NA)	(NA)
1980 ASM-----	(NA)	(NA)	(NA)	5.5	69.0	4.1	7.4	39.8	189.9	165.9	352.6	7.0	85.3	(NA)	(NA)
1979 ASM-----	(NA)	(NA)	(NA)	6.3	68.4	4.6	8.5	39.6	180.6	167.3	342.8	8.0	84.1	(NA)	(NA)
1978 ASM-----	(NA)	(NA)	(NA)	6.3	62.7	4.6	8.9	36.2	161.4	156.9	315.1	10.6	77.2	(NA)	(NA)
1977 Census ---	127	134	46	6.6	63.1	4.7	9.2	37.6	145.5	134.0	275.9	10.8	70.9	85	79
1976 ASM-----	(NA)	(NA)	(NA)	7.6	63.1	5.2	10.2	36.5	143.8	132.3	268.4	9.5	72.5	(NA)	(NA)
1975 ASM-----	(NA)	(NA)	(NA)	7.5	60.2	5.2	9.7	34.0	118.5	116.0	235.6	5.4	64.5	(NA)	(NA)
1974 ASM-----	(NA)	(NA)	(NA)	8.5	59.9	6.3	12.2	34.7	120.2	110.9	222.0	5.8	66.8	(NA)	(NA)
1973 ASM-----	(NA)	(NA)	(NA)	7.0	53.7	5.2	10.1	31.7	114.0	103.1	212.5	5.9	52.6	(NA)	(NA)
1972 Census ---	136	144	49	7.1	50.0	5.1	10.4	28.6	108.2	90.8	198.8	3.9	43.9	83	88
INDUSTRY 3953, MARKING DEVICES															
1987 Census ---	609	636	92	7.5	136.7	4.9	9.3	73.4	277.2	165.0	442.5	9.7	58.4	95	83
1986 ASM-----	(NA)	(NA)	(NA)	5.9	92.1	3.7	7.6	49.5	186.8	84.0	271.7	9 ^a 16.8	29.8	(NA)	(NA)
1985 ASM-----	(NA)	(NA)	(NA)	6.7	97.5	4.4	9.0	60.4	186.1	79.7	273.2	9 ^a 6.9	33.8	(NA)	(NA)
1984 ASM-----	(NA)	(NA)	(NA)	7.1	111.2	4.8	9.3	73.0	228.3	115.8	348.8	9 ^a 15.8	45.0	(NA)	(NA)
1983 ASM-----	(NA)	(NA)	(NA)	7.3	101.3	5.2	9.4	63.0	209.3	119.8	327.4	9 ^a 6.0	48.6	(NA)	(NA)
1982 Census ---	593	627	88	7.6	107.1	5.5	10.2	65.7	221.4	119.0	337.6	7.6	50.7	94	90
1981 ASM-----	(NA)	(NA)	(NA)	6.6	90.0	4.4	9.4	50.8	204.8	97.0	301.3	7.5	45.3	(NA)	(NA)
1980 ASM-----	(NA)	(NA)	(NA)	6.6	85.9	4.3	8.9	47.4	190.1	92.7	281.7	11.4	42.7	(NA)	(NA)
1979 ASM-----	(NA)	(NA)	(NA)	7.4	89.2	4.8	10.0	48.6	190.4	100.0	287.0	14.4	41.9	(NA)	(NA)
1978 ASM-----	(NA)	(NA)	(NA)	7.1	80.8	4.5	9.0	43.3	155.8	99.5	252.6	8.3	35.1	(NA)	(NA)
1977 Census ---	583	612	86	7.4	78.7	4.7	9.1	39.6	160.0	90.3	248.7	5.5	34.3	85	88
1976 ASM-----	(NA)	(NA)	(NA)	8.3	78.3	5.6	10.6	39.8	151.8	97.2	247.6	12.5	42.0	(NA)	(NA)
1975 ASM-----	(NA)	(NA)	(NA)	8.4	75.9	5.6	10.8	39.2	141.7	95.4	237.5	4.4	41.5	(NA)	(NA)
1974 ASM-----	(NA)	(NA)	(NA)	8.2	72.9	5.4	10.6	38.9	151.4	86.0	234.2	4.5	41.9	(NA)	(NA)
1973 ASM-----	(NA)	(NA)	(NA)	9.1	69.1	6.3	12.1	40.6	146.2	69.6	214.5	5.5	25.4	(NA)	(NA)
1972 Census ---	584	621	99	8.1	63.2	5.5	10.7	36.0	121.5	60.1	180.0	2.6	21.1	90	91
INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS															
1987 Census ---	108	125	63	7.3	133.8	5.4	11.4	80.2	308.3	351.0	665.3	16.0	86.2	98	88
1986 ASM-----	(NA)	(NA)	(NA)	6.4	118.9	5.0	10.3	76.8	278.1	349.6	621.8	17.5	82.6	(NA)	(NA)
1985 ASM-----	(NA)	(NA)	(NA)	6.3	112.7	4.8	9.5	71.6	243.8	353.7	612.5	9 ^a 16.6	75.3	(NA)	(NA)
1984 ASM-----	(NA)	(NA)	(NA)	6.9	118.5	5.2	10.3	74.9	308.6	361.1	661.6	22.2	101.0	(NA)	(NA)
1983 ASM-----	(NA)	(NA)	(NA)	7.1	127.9	5.4	10.7	83.4	361.9	516.5	849.7	13.1	164.2	(NA)	(NA)
1982 Census ---	93	115	67	6.9	115.4	5.2	10.3	77.6	324.1	463.5	778.8	23.1	125.5	83	73
1981 ASM-----	(NA)	(NA)	(NA)	4.9	86.3	3.6	7.2	56.3	255.1	399.3	646.4	14.1	90.4	(NA)	(NA)
1980 ASM-----	(NA)	(NA)	(NA)	5.8	89.3	4.3	8.5	56.8	224.4	363.4	580.5	18.0	91.0	(NA)	(NA)
1979 ASM-----	(NA)	(NA)	(NA)	5.2	71.7	3.9	8.1	44.4	170.0	267.7	433.3	9.5	67.4	(NA)	(NA)
1978 ASM-----	(NA)	(NA)	(NA)	4.4	57.0	3.3	6.6	33.1	152.5	217.9	364.2	7.1	58.0	(NA)	(NA)
1977 Census ---	78	100	51	4.6	53.7	3.4	6.9	33.1	142.4	205.4	344.0	6.2	47.8	96	64
1976 ASM-----	(NA)	(NA)	(NA)	3.9	45.8	2.7	5.6	26.4	120.4	174.3	294.5	5.3	41.1	(NA)	(NA)
1975 ASM-----	(NA)</td														

Table 1a-1. Historical Statistics for the Industry (1987 Basis): 1987 and Earlier Years—Con.

[Industries with only 1987 data are revised for 1987. Table 1a-2 contains historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year ¹	Com- panies ² (no.)	All establishments ³		All employees		Production workers			Value added by manufac- ture ⁴ (million dollars)	Cost of materials ⁵ (million dollars)	Value of shipments (million dollars)	New capital expend- itures ⁶ (million dollars)	End-of- year inven- tories ⁷ (million dollars)	Ratios	
		Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)						Speci- aliza- tion ⁷ (per- cent)	Cover- age ⁸ (per- cent)
INDUSTRY 3961, COSTUME JEWELRY—Con.															
1977 Census ---	837	847	236	25.0	215.9	20.8	36.1	136.1	485.1	338.9	816.6	17.6	119.6	92	89
1976 ASM---	(NA)	(NA)	(NA)	22.9	186.7	19.2	34.1	119.9	405.1	296.0	695.1	20.0	104.9	(NA)	(NA)
1975 ASM---	(NA)	(NA)	(NA)	21.9	167.9	18.8	34.0	105.6	448.7	289.8	737.4	9.6	97.9	(NA)	(NA)
1974 ASM---	(NA)	(NA)	(NA)	20.1	143.1	16.9	30.3	91.2	332.1	235.8	561.0	10.0	88.8	(NA)	(NA)
1973 ASM---	(NA)	(NA)	(NA)	22.3	142.9	18.6	33.4	90.3	278.9	215.2	487.3	7.4	78.9	(NA)	(NA)
1972 Census ---	764	766	208	21.4	132.1	17.6	32.1	82.2	275.7	198.2	471.6	6.7	67.8	93	90
INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS¹⁰															
1987 Census ---	219	262	96	9.6	169.3	7.6	15.0	109.9	389.3	282.5	670.0	20.5	116.7	97	93
1986 ASM---	(NA)	(NA)	(NA)	12.4	215.6	9.8	18.5	141.3	480.4	388.6	869.7	30.9	148.9	(NA)	(NA)
1985 ASM---	(NA)	(NA)	(NA)	14.3	240.6	11.2	22.3	158.0	557.7	408.4	964.4	37.7	175.6	(NA)	(NA)
1984 ASM---	(NA)	(NA)	(NA)	15.0	233.0	11.8	23.9	151.9	526.7	402.8	921.5	77.6	166.4	(NA)	(NA)
1983 ASM---	(NA)	(NA)	(NA)	14.8	216.5	11.5	22.7	144.7	497.1	360.3	842.8	42.8	165.4	(NA)	(NA)
1982 Census ---	333	356	132	16.1	212.5	12.7	25.7	143.9	446.6	370.5	823.0	41.6	159.7	(NA)	(NA)
1981 ASM---	(NA)	(NA)	(NA)	16.9	206.4	13.3	25.9	147.0	462.7	417.1	872.3	36.6	154.4	(NA)	(NA)
1980 ASM---	(NA)	(NA)	(NA)	18.7	218.5	14.7	28.7	154.0	438.4	393.3	836.5	27.8	139.8	(NA)	(NA)
1979 ASM---	(NA)	(NA)	(NA)	18.9	201.8	14.6	28.7	139.7	424.0	354.5	775.9	48.1	136.4	(NA)	(NA)
1978 ASM---	(NA)	(NA)	(NA)	21.2	212.7	17.0	32.8	142.9	453.5	343.7	790.8	27.6	131.6	(NA)	(NA)
1977 Census ---	399	434	164	20.9	196.4	16.6	32.2	131.8	425.4	345.9	769.4	23.4	125.5	(NA)	(NA)
1976 ASM---	(NA)	(NA)	(NA)	20.0	169.5	15.4	29.8	112.9	409.2	306.2	702.6	22.0	109.4	(NA)	(NA)
1975 ASM---	(NA)	(NA)	(NA)	18.4	151.6	14.4	27.0	97.5	330.6	269.5	612.4	10.9	97.8	(NA)	(NA)
1974 ASM---	(NA)	(NA)	(NA)	20.0	155.2	15.8	30.1	102.6	346.5	268.0	605.2	17.2	117.1	(NA)	(NA)
1973 ASM---	(NA)	(NA)	(NA)	23.2	165.4	18.3	34.9	109.5	372.6	265.0	629.4	21.9	115.8	(NA)	(NA)
1972 Census ---	424	453	176	24.2	164.4	19.3	38.0	112.2	386.3	282.9	668.4	23.5	106.7	(NA)	(NA)

¹In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1972, see 1972 Census of Manufactures, vol. II, table 1a of the Industry chapter.

²For the Census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

³Includes establishments with payroll at any time during year.

⁴Beginning with the 1982 Census of Manufactures, all respondents were requested to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior Censuses and annual surveys of manufactures in which respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, inventories and value added by manufacture are not comparable to prior-year data.

⁵Detailed data on materials consumed by type are shown in table 7.

⁶Detailed data on new machinery and equipment expenditures are provided in table 3c.

⁷Represents ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for establishments classified in the industry.

⁸Represents ratio of primary products shipped by establishments classified in industry to total shipments of such products by all manufacturing establishments, wherever classified.

⁹Estimates for new capital expenditures have associated standard error of 15 percent or more and may be of limited reliability. Estimates for other data items are of acceptable reliability.

¹⁰Industry definition is new for 1987 Census of Manufactures. An explanation of the Standard Industrial Classification revision appears in the Summary of Findings of this report.

Table 1a-2. Historical Statistics for the Industry (1972 Basis): 1987 and Earlier Years

[Table 1a-2 contains the historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year	Com- panies (no.)	All establishments		All employees		Production workers			Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expend- itures (million dollars)	End-of- year inven- tories (million dollars)	Ratios	
		Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)						Speci- aliza- tion (per- cent)	Cover- age (per- cent)
INDUSTRY 3963, BUTTONS															
1987 Census ---	90	94	30	2.5	41.7	1.9	3.6	25.2	102.7	68.2	169.4	4.7	25.4	(NA)	(NA)
1986 ASM---	(NA)	(NA)	(NA)	2.1	37.1	1.8	3.2	23.1	89.2	88.8	180.6	5.6	15.0	(NA)	(NA)
1985 ASM---	(NA)	(NA)	(NA)	2.5	38.6	1.9	3.6	22.3	99.6	76.8	176.1	3.3	17.9	(NA)	(NA)
1984 ASM---	(NA)	(NA)	(NA)	2.6	35.1	2.1	4.0	23.0	95.4	68.9	163.5	2.5	17.0	(NA)	(NA)
1983 ASM---	(NA)	(NA)	(NA)	2.7	33.2	2.1	4.2	25.7	86.4	62.3	141.9	2.6	21.1	(NA)	(NA)
1982 Census ---	110	117	34	2.7	35.4	2.1	3.9	23.1	67.0	56.4	124.2	1.9	17.3	93	78
1981 ASM---	(NA)	(NA)	(NA)	1.5	21.5	1.1	1.9	16.6	41.0	74.6	115.1	2.0	17.5	(NA)	(NA)
1980 ASM---	(NA)	(NA)	(NA)	1.6	19.9	1.2	2.0	14.5	31.5	67.9	100.3	.2	14.9	(NA)	(NA)
1979 ASM---	(NA)	(NA)	(NA)	1.7	20.5	1.2	2.2	14.5	48.5	48.4	99.8	2.7	14.8	(NA)	(NA)
1978 ASM---	(NA)	(NA)	(NA)	2.9	31.3	2.4	4.3	20.4	50.5	45.1	94.3	3.2	13.3	(NA)	(NA)
1977 Census ---	150	159	47	3.2	30.8	2.6	4.7	20.0	50.0	43.1	95.2	1.4	13.9	(NA)	82
1976 ASM---	(NA)	(NA)	(NA)	3.3	29.4	2.7	5.1	19.5	53.1	44.6	96.5	1.1	12.3	(NA)	(NA)
1975 ASM---	(NA)	(NA)	(NA)	3.1	27.8	2.6	4.6	18.1	53.0	44.2	97.9	1.9	11.4	(NA)	(NA)
1974 ASM---	(NA)	(NA)	(NA)	3.0	24.6	2.6	4.7	16.2	50.2	44.9	93.0	1.1	12.4	(NA)	(NA)
1973 ASM---	(NA)	(NA)	(NA)	4.0	28.4	3.3	6.1	18.4	52.2	42.5	94.3	6.0	12.6	(NA)	(NA)
1972 Census ---	180	186	51	4.0	26.7	3.2	6.0	17.6	51.8	42.8	93.7	2.3	12.7	(NA)	81

See footnotes at end of table.

Table 1a-2. Historical Statistics for the Industry (1972 Basis): 1987 and Earlier Years—Con.

[Table 1a-2 contains the historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year	Com-	All establishments		All employees		Production workers			Value added by manufacture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of-year inventories (million dollars)	Ratios	
		panies (no.)	Total (no.)	With 20 employees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)						Spec- ial- iza- tion (per- cent)	Cover- age (per- cent)
INDUSTRY 3964, NEEDLES, PINS, AND FASTENERS															
1987 Census	157	168	66	7.1	127.6	5.7	11.4	84.7	286.6	214.4	500.7	15.8	91.3	(NA)	(NA)
1986 ASM	(NA)	(NA)	(NA)	10.3	178.5	8.0	15.3	118.2	391.2	299.8	689.1	25.3	133.9	(NA)	(NA)
1985 ASM	(NA)	(NA)	(NA)	11.8	202.0	9.3	18.7	135.7	458.1	331.6	788.3	34.4	157.7	(NA)	(NA)
1984 ASM	(NA)	(NA)	(NA)	12.4	197.9	9.7	19.9	128.9	431.3	333.9	758.0	75.1	149.4	(NA)	(NA)
1983 ASM	(NA)	(NA)	(NA)	12.1	183.3	9.4	18.5	119.0	410.7	298.0	700.9	40.2	144.3	(NA)	(NA)
1982 Census	223	239	98	13.4	177.1	10.6	21.8	120.8	379.6	314.1	698.8	39.7	142.4	86	93
1981 ASM	(NA)	(NA)	(NA)	15.4	184.9	12.2	24.0	130.4	421.7	342.5	757.2	34.6	136.9	(NA)	(NA)
1980 ASM	(NA)	(NA)	(NA)	17.1	198.6	13.5	26.7	139.5	406.9	325.4	736.2	27.6	124.9	(NA)	(NA)
1979 ASM	(NA)	(NA)	(NA)	17.2	181.3	13.4	26.5	125.2	375.5	306.1	676.1	45.4	121.6	(NA)	(NA)
1978 ASM	(NA)	(NA)	(NA)	18.3	181.4	14.6	28.5	122.5	403.0	298.6	696.5	24.4	118.3	(NA)	(NA)
1977 Census	249	275	117	17.7	165.6	14.0	27.5	111.8	375.4	302.8	674.2	22.0	111.6	(NA)	95
1976 ASM	(NA)	(NA)	(NA)	16.7	140.1	12.7	24.7	93.4	356.1	261.6	606.1	20.9	97.1	(NA)	(NA)
1975 ASM	(NA)	(NA)	(NA)	15.3	123.8	11.8	22.4	79.4	277.6	225.3	514.5	9.0	86.4	(NA)	(NA)
1974 ASM	(NA)	(NA)	(NA)	17.0	130.6	13.2	25.4	86.4	296.3	223.1	512.2	16.1	104.7	(NA)	(NA)
1973 ASM	(NA)	(NA)	(NA)	19.2	137.0	15.0	28.8	91.1	320.4	222.5	535.1	15.9	103.2	(NA)	(NA)
1972 Census	244	267	125	20.2	137.7	16.1	32.0	94.6	334.5	240.1	574.7	21.2	94.0	(NA)	92

Note: For qualifications of data, see footnotes on table 1a.

Table 1b-1. Selected Operating Ratios for the Industry (1987 Basis): 1987 and Earlier Years

[Industries with only 1987 data are revised for 1987. Table 1b-2 contains historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year	Payroll per employee (dollars)	Production workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (dollars)	Cost of materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)
INDUSTRY 3951, PENS AND MECHANICAL PENCILS									
1987 Census	19 894	77	1 944	8.61	40	60	57 966	34	38.81
1986 ASM	18 524	76	1 935	8.33	41	61	54 183	34	37.02
1985 ASM	18 078	75	1 851	8.35	43	65	47 169	38	33.85
1984 ASM	18 000	76	1 822	8.41	41	62	54 125	33	39.07
1983 ASM	16 829	76	1 930	6.91	40	60	47 723	35	32.74
1982 Census	15 068	76	1 909	6.68	43	64	40 741	37	28.13
1981 ASM	13 593	78	1 888	6.29	45	65	38 006	36	25.77
1980 ASM	12 545	79	1 926	5.82	44	64	36 799	34	24.32
1979 ASM	11 858	79	1 932	5.43	39	58	38 385	31	25.14
1978 ASM	10 851	82	1 991	4.71	38	58	34 461	31	21.22
1977 Census	10 272	79	1 981	4.51	38	59	31 803	32	20.38
1976 ASM	9 142	77	1 891	4.32	37	60	26 059	35	17.82
1975 ASM	9 214	78	1 855	4.01	39	64	22 495	41	15.63
1974 ASM	8 733	78	1 894	3.78	40	66	21 229	41	14.37
1973 ASM	7 955	78	1 954	3.38	33	58	21 750	37	14.33
1972 Census	7 513	78	1 929	3.21	34	60	19 606	38	13.03
INDUSTRY 3952, LEAD PENCILS AND ART GOODS									
1987 Census	18 357	71	1 931	7.50	41	58	64 241	29	46.61
1986 ASM	18 722	74	1 975	7.85	44	62	58 407	32	39.92
1985 ASM	17 482	73	2 000	6.91	42	61	52 375	33	35.77
1984 ASM	16 293	72	1 952	6.61	44	64	46 672	35	33.01
1983 ASM	14 725	73	1 889	6.26	45	64	43 565	34	31.78
1982 Census	14 583	72	1 860	6.07	45	64	40 800	36	30.60
1981 ASM	13 547	72	1 921	5.75	46	65	40 698	33	29.55
1980 ASM	12 545	75	1 805	5.38	47	67	34 527	36	25.66
1979 ASM	10 857	73	1 848	4.66	49	69	28 667	38	21.25
1978 ASM	9 952	73	1 935	4.07	50	70	25 619	39	18.13
1977 Census	9 560	71	1 957	4.09	49	71	22 045	43	15.82
1976 ASM	8 302	68	1 962	3.58	49	73	18 921	44	14.10
1975 ASM	8 026	69	1 865	3.51	49	75	15 800	51	12.22
1974 ASM	7 047	74	1 937	2.84	50	77	14 141	50	9.85
1973 ASM	7 671	74	1 942	3.14	49	74	16 286	47	11.29
1972 Census	7 042	72	2 039	2.75	46	71	15 239	46	10.40

See footnotes at end of table.

Table 1b-1. Selected Operating Ratios for the Industry (1987 Basis): 1987 and Earlier Years

—Con.

[Industries with only 1987 data are revised for 1987. Table 1b-2 contains historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendices]

Year	Payroll per employee (dollars)	Production workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (percent)	Cost of materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)
INDUSTRY 3953, MARKING DEVICES									
1987 Census-----	18 157	64	1 920	7.89	37	68	36 830	49	29.74
1986 ASM-----	15 610	63	2 054	6.51	31	65	31 661	49	24.58
1985 ASM-----	14 552	66	2 045	6.71	29	65	27 776	52	20.68
1984 ASM-----	15 661	68	1 938	7.85	33	65	32 155	49	24.55
1983 ASM-----	13 876	71	1 808	6.70	37	68	28 671	48	22.27
1982 Census-----	14 092	72	1 855	6.44	35	67	29 132	48	21.71
1981 ASM-----	13 636	67	2 136	5.40	32	62	31 030	44	21.79
1980 ASM-----	13 015	65	2 070	5.33	33	63	28 803	45	21.36
1979 ASM-----	12 054	65	2 083	4.86	35	66	25 730	47	19.04
1978 ASM-----	11 380	63	2 000	4.81	39	71	21 944	52	17.31
1977 Census-----	10 635	64	1 936	4.35	36	68	21 622	49	17.58
1976 ASM-----	9 433	67	1 893	3.75	39	71	18 289	52	14.32
1975 ASM-----	9 035	67	1 929	3.63	40	72	16 869	54	13.12
1974 ASM-----	8 890	66	1 963	3.67	37	68	18 463	48	14.28
1973 ASM-----	7 593	69	1 921	3.36	32	65	16 066	47	12.08
1972 Census-----	7 802	68	1 945	3.36	33	68	15 000	52	11.36
INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS									
1987 Census-----	18 402	75	2 092	7.04	53	73	42 404	43	27.15
1986 ASM-----	18 578	78	2 060	7.46	56	75	43 453	43	27.00
1985 ASM-----	17 888	76	1 979	7.54	58	76	38 698	46	25.66
1984 ASM-----	17 173	75	1 981	7.27	55	72	44 725	38	29.96
1983 ASM-----	18 014	76	1 981	7.79	61	76	50 972	35	33.82
1982 Census-----	16 724	75	1 981	7.53	60	74	46 971	36	31.47
1981 ASM-----	17 612	73	2 000	7.82	62	75	52 061	34	35.43
1980 ASM-----	15 396	74	1 977	6.68	63	78	38 690	40	26.40
1979 ASM-----	13 788	75	2 077	5.48	62	78	32 692	42	20.99
1978 ASM-----	12 954	75	2 000	5.02	60	75	34 659	37	23.11
1977 Census-----	11 673	74	2 029	4.80	60	75	30 957	38	20.64
1976 ASM-----	11 743	69	2 074	4.71	59	75	30 872	38	21.50
1975 ASM-----	10 697	67	1 966	4.16	56	73	28 674	37	21.63
1974 ASM-----	9 872	69	1 974	4.16	58	75	24 345	41	17.85
1973 ASM-----	9 137	71	1 976	3.81	58	78	19 448	47	13.93
1972 Census-----	9 442	73	2 053	3.58	52	73	21 808	43	14.54
INDUSTRY 3961, COSTUME JEWELRY									
1987 Census-----	14 834	67	1 906	6.20	39	62	38 428	39	30.00
1986 ASM-----	16 383	69	2 102	6.30	39	63	42 292	39	29.30
1985 ASM-----	15 641	72	2 000	6.34	41	64	40 786	38	28.25
1984 ASM-----	14 282	71	1 986	6.10	41	66	34 771	41	24.58
1983 ASM-----	12 446	74	1 827	5.30	44	68	28 944	43	21.34
1982 Census-----	12 478	74	1 873	5.37	40	66	27 910	45	20.03
1981 ASM-----	11 042	77	1 889	4.79	45	71	23 803	46	16.38
1980 ASM-----	10 658	76	1 864	4.80	46	71	23 372	46	16.57
1979 ASM-----	9 790	82	1 770	4.34	46	72	21 446	46	14.83
1978 ASM-----	8 942	80	1 806	4.04	42	68	20 213	44	13.93
1977 Census-----	8 636	83	1 736	3.77	42	68	19 404	45	13.44
1976 ASM-----	8 152	84	1 776	3.52	43	69	17 690	46	11.88
1975 ASM-----	7 666	86	1 809	3.11	39	62	20 489	37	13.20
1974 ASM-----	7 119	84	1 793	3.01	42	68	16 522	43	10.96
1973 ASM-----	6 408	83	1 796	2.70	44	73	12 507	51	8.35
1972 Census-----	6 172	82	1 824	2.56	42	70	12 883	48	8.59
INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS									
1987 Census-----	17 664	79	1 974	7.33	42	67	40 625	43	25.95
1986 ASM-----	17 387	79	1 888	7.64	45	69	38 742	45	25.97
1985 ASM-----	16 825	78	1 991	7.09	42	67	39 000	43	25.01
1984 ASM-----	15 533	79	2 025	6.36	44	69	35 113	44	22.04
1983 ASM-----	14 628	78	1 974	6.37	43	68	33 588	44	21.90
1982 Census-----	13 198	79	2 024	5.60	45	71	27 739	48	17.38
1981 ASM-----	12 213	79	1 947	5.68	48	71	27 379	45	17.86
1980 ASM-----	11 684	79	1 952	5.37	47	73	23 444	50	15.28
1979 ASM-----	10 677	77	1 966	4.87	46	72	22 434	48	14.77
1978 ASM-----	10 033	80	1 929	4.36	43	70	21 392	47	13.83
1977 Census-----	9 397	79	1 940	4.09	45	70	20 354	46	13.21
1976 ASM-----	8 475	77	1 935	3.79	44	68	20 460	41	13.73
1975 ASM-----	8 239	78	1 875	3.61	44	69	17 967	46	12.24
1974 ASM-----	7 760	79	1 905	3.41	44	70	17 325	45	11.51
1973 ASM-----	7 129	79	1 907	3.14	42	68	16 060	44	10.68
1972 Census-----	6 793	80	1 969	2.95	42	67	15 963	43	10.17

Note: For qualifications of data, see footnotes on table 1a.

Table 1b-2. Selected Operating Ratios for the Industry (1972 Basis): 1987 and Earlier Years

[Table 1b-2 contains the historical data on the old SIC basis. See table 1c-1 for composition of the new industry on the old SIC basis. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year	Payroll per employee (dollars)	Production workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (percent)	Cost of materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)
INDUSTRY 3963, BUTTONS									
1987 Census-----	16 680	76	1 895	7.00	40	65	41 080	41	28.53
1986 ASM-----	17 666	86	1 778	7.22	49	70	42 476	42	27.88
1985 ASM-----	15 440	76	1 895	6.19	44	66	39 840	39	27.67
1984 ASM-----	13 500	81	1 905	5.75	42	64	36 692	37	23.85
1983 ASM-----	12 296	78	2 000	6.12	44	67	32 000	38	20.57
1982 Census-----	13 111	78	1 857	5.92	45	74	24 815	53	17.18
1981 ASM-----	14 333	73	1 727	8.74	65	83	27 333	52	21.58
1980 ASM-----	12 437	75	1 667	7.25	68	88	19 688	63	15.75
1979 ASM-----	12 058	71	1 833	6.59	48	69	28 529	42	22.05
1978 ASM-----	10 793	83	1 792	4.74	48	81	17 414	62	11.74
1977 Census-----	9 625	81	1 808	4.26	45	78	15 625	62	10.64
1976 ASM-----	8 909	82	1 889	3.82	46	77	16 091	55	10.41
1975 ASM-----	8 967	84	1 769	3.93	45	74	17 097	52	11.52
1974 ASM-----	8 200	87	1 808	3.45	48	75	16 733	49	10.68
1973 ASM-----	7 100	83	1 848	3.02	45	75	13 050	54	8.56
1972 Census-----	6 675	80	1 875	2.93	46	74	12 950	52	8.63
INDUSTRY 3964, NEEDLES, PINS, AND FASTENERS									
1987 Census-----	17 972	80	2 000	7.43	43	68	40 366	45	25.14
1986 ASM-----	17 330	78	1 913	7.73	44	69	37 981	46	25.57
1985 ASM-----	17 118	79	2 011	7.26	42	68	38 822	44	24.50
1984 ASM-----	15 959	78	2 052	6.48	44	70	34 782	46	21.67
1983 ASM-----	15 148	78	1 968	6.43	43	69	33 942	45	22.20
1982 Census-----	13 216	79	2 057	5.54	45	70	28 328	47	17.41
1981 ASM-----	12 006	79	1 967	5.43	45	70	27 383	44	17.57
1980 ASM-----	11 614	79	1 978	5.22	44	71	23 795	49	15.24
1979 ASM-----	10 540	78	1 978	4.72	45	72	21 831	48	14.17
1978 ASM-----	9 912	80	1 952	4.30	43	69	22 022	45	14.14
1977 Census-----	9 355	79	1 964	4.07	45	69	21 209	44	13.65
1976 ASM-----	8 389	76	1 945	3.78	43	66	21 323	39	14.42
1975 ASM-----	8 091	77	1 898	3.54	44	68	18 144	45	12.39
1974 ASM-----	7 682	78	1 924	3.40	44	69	17 429	44	11.67
1973 ASM-----	7 135	78	1 920	3.16	42	67	16 688	43	11.13
1972 Census-----	6 816	80	1 988	2.96	42	66	16 559	41	10.45

Note: For qualifications of data, see footnotes on table 1a.

Table 1c-1. 1987 Statistics for the Industry Showing the Distribution of 1987 SIC-Based Industries Among 1972 SIC-Based Industries

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry	All establish-ments (number)	All employees		Production workers			Value added by manufac-ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of-year inventories (million dollars)
		Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)					
New Industry 3965, Fasteners, Buttons, Needles, and Pins -----	262	9.6	169.3	7.6	15.0	109.9	389.3	282.5	670.0	20.5	116.7
Old Industry 3963, Buttons -----	94	2.5	41.7	1.9	3.6	25.2	102.7	68.2	169.4	4.7	25.4
Old Industry 3964, Needles, Pins, and Fasteners -----	168	7.1	127.6	5.7	11.4	84.7	286.6	214.4	500.7	15.8	91.3

Note: For qualifications of data, see footnotes on table 1a.

Table 1c-2. 1987 Statistics for the Industry Showing the Distribution of 1972 SIC-Based Industries Among 1987 SIC-Based Industries

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry	All establish-ments (number)	All employees		Production workers			Value added by manufac-ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of-year inventories (million dollars)
		Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)					
Old Industry 3963, Buttons -----	94	2.5	41.7	1.9	3.6	25.2	102.7	68.2	169.4	4.7	25.4
New Industry 3965, Fasteners, Buttons, Needles, and Pins -----	94	2.5	41.7	1.9	3.6	25.2	102.7	68.2	169.4	4.7	25.4
Old Industry 3964, Needles, Pins, and Fasteners -----	168	7.1	127.6	5.7	11.4	84.7	286.6	214.4	500.7	15.8	91.3
New Industry 3965, Fasteners, Buttons, Needles, and Pins -----	168	7.1	127.6	5.7	11.4	84.7	286.6	214.4	500.7	15.8	91.3

Note: For qualifications of data, see footnotes on table 1a.

Table 2. Industry Statistics for Selected States: 1987 and 1982

[Excludes data for auxiliaries. States with 150 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry and geographic area	1987											1982		
	All establishments		All employees		Production workers			Value added by manufacture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	All employees ² (1,000)	Value added by manufacture (million dollars)	
	E1	Total (no.)	With 20 employees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)							
INDUSTRY 3951, PENS AND MECHANICAL PENCILS														
United States -----	-	110	54	8.4	166.5	6.4	12.5	107.6	485.1	325.5	818.8	23.9	11.6	472.6
California -----	-	17	8	1.7	41.4	1.2	2.4	28.1	106.8	64.8	184.5	(D)	2.3	152.0
Florida -----	-	6	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	AA	(D)
Illinois -----	-	4	4	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	CC	(D)
Missouri -----	-	2	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.5	11.8
New Jersey -----	-	17	9	.6	11.5	.5	1.1	8.6	26.5	25.0	52.1	.8	1.4	45.2
New York -----	E2	22	10	.7	9.1	.6	1.0	5.6	19.5	19.7	39.0	(D)	1.0	30.4
Pennsylvania -----	-	4	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.6	16.2
Rhode Island -----	-	6	4	EE	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	EE	(D)
Tennessee -----	-	5	4	EE	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
Texas -----	-	3	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.3	4.3
Wisconsin -----	-	2	1	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	EE	(D)
INDUSTRY 3952, LEAD PENCILS AND ART GOODS														
United States -----	-	145	40	5.6	103.3	4.0	7.8	58.1	361.5	252.3	609.3	21.3	6.0	244.8
California -----	E2	28	4	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.2	3.9
Connecticut -----	-	2	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
Georgia -----	E1	4	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
Illinois -----	-	8	4	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	AA	(D)
Kansas -----	-	2	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
Missouri -----	-	3	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
New Jersey -----	-	17	6	.9	16.0	.7	1.3	7.9	47.3	35.1	77.8	1.6	.9	40.5
New York -----	E2	15	4	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.5	18.2
Ohio -----	-	5	3	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
Pennsylvania -----	-	6	3	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	CC	(D)
Tennessee -----	-	7	5	1.2	18.4	.9	1.7	10.7	54.7	79.3	137.9	(D)	1.6	46.7
INDUSTRY 3953, MARKING DEVICES														
United States -----	E2	636	92	7.5	136.7	4.9	9.3	73.4	277.2	165.0	442.5	9.7	7.6	221.4
California -----	E1	88	10	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.8	27.3
Florida -----	E3	43	1	.2	3.6	.2	.3	2.1	8.3	3.5	11.7	.4	.2	4.5
Illinois -----	E1	53	11	1.0	18.2	.7	1.3	10.9	42.2	42.9	85.2	.8	.9	36.0
Massachusetts -----	E7	25	2	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.3	7.7
Michigan -----	E2	26	4	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.3	6.9
Missouri -----	-	8	2	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
New Jersey -----	E1	25	6	.3	5.7	.2	.4	3.1	12.0	6.8	18.7	.6	.3	11.2
New York -----	E3	48	8	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.7	16.6
Ohio -----	E2	29	9	.4	6.8	.3	.5	3.6	11.1	5.6	16.7	.4	.4	10.3
Pennsylvania -----	E2	30	7	.6	11.1	.4	.7	5.9	20.2	14.9	34.7	1.0	CC	(D)
South Carolina -----	-	9	2	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.2	5.6
Tennessee -----	-	12	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Texas -----	E6	39	4	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.2	6.5
Washington -----	E1	15	2	.2	3.2	.1	.2	1.4	4.8	2.4	8.1	(D)	(NA)	(NA)
Wisconsin -----	E1	10	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.3	8.7
INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS														
United States -----	-	125	63	7.3	133.8	5.4	11.4	80.2	308.3	351.0	665.3	16.0	6.9	324.1
California -----	-	22	8	1.3	27.5	1.0	2.7	18.2	64.9	71.0	134.9	2.3	.7	28.8
Colorado -----	-	4	2	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	CC	(D)
Georgia -----	-	4	4	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Illinois -----	-	8	5	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.4	18.1
Kentucky -----	-	1	1	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	AA	(D)
New Jersey -----	-	9	5	.5	9.6	.4	.8	5.1	17.2	27.2	44.2	1.3	1.5	124.8
New York -----	-	15	10	1.0	19.5	.7	1.5	10.0	34.4	35.8	73.1	(D)	1.4	36.3
North Carolina -----	E2	6	4	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.2	3.3
Ohio -----	E2	7	4	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Pennsylvania -----	-	9	5	.6	10.3	.5	.9	6.5	17.1	30.9	47.6	(D)	.5	14.6
South Carolina -----	-	3	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	AA	(D)
Tennessee -----	-	5	2	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)

See footnotes at end of table.

Table 2. Industry Statistics for Selected States: 1987 and 1982—Con.

[Excludes data for auxiliaries. States with 150 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry and geographic area	1987											1982		
	All establishments		All employees		Production workers			Value added by manufacture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	All employees ² (1,000)	Value added by manufacture (million dollars)	
	E1	Total (no.)	With 20 employees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)							
INDUSTRY 3961, COSTUME JEWELRY														
United States	E1	760	198	22.2	328.9	14.9	28.4	176.0	852.0	537.6	1 391.9	11.2	21.1	588.9
California	E1	76	9	EE	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1.1	30.5
Connecticut	-	6	3	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1.8	51.2
Florida	E5	22	3	.2	2.2	.2	.2	1.3	5.8	4.0	9.6	(Z)	(NA)	(NA)
Georgia	-	5	3	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Illinois	E1	16	2	.2	3.0	.1	.2	1.5	8.2	3.9	11.7	(Z)	.2	5.3
Massachusetts	-	38	12	FF	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2.1	76.6
New Jersey	-	16	6	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	.8	24.0
New Mexico	E6	14	4	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	BB	(D)
New York	E2	154	39	2.7	41.1	2.1	4.0	25.4	85.4	66.1	151.1	.7	2.6	58.2
Ohio	-	5	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Pennsylvania	E2	10	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Rhode Island	-	298	105	12.0	168.7	8.2	14.9	94.6	461.3	314.9	780.2	6.3	FF	(D)
INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS														
United States	E1	262	96	9.6	169.3	7.6	15.0	109.9	389.3	282.5	670.0	20.5	16.1	446.6
California	E1	22	7	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Connecticut	-	25	11	EE	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Georgia	-	4	3	EE	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Illinois	E1	16	6	.6	7.8	.4	.7	4.7	17.6	12.5	29.9	1.1	(NA)	(NA)
Iowa	-	5	4	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Kentucky	-	1	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Massachusetts	-	7	3	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
New Jersey	-	12	6	.5	11.1	.4	.9	6.0	21.7	16.8	38.3	.9	(NA)	(NA)
New York	E3	82	25	1.4	20.8	1.0	2.1	12.7	50.3	36.2	86.4	1.3	2.8	61.0
North Carolina	-	7	4	CC	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Oklahoma	-	2	1	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Pennsylvania	E1	6	3	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Rhode Island	E1	16	7	.7	12.2	.4	.8	6.6	21.3	12.9	34.0	1.9	(NA)	(NA)
South Carolina	-	2	2	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Tennessee	-	3	3	BB	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Texas	E9	8	2	.2	2.7	.1	.3	1.6	6.8	4.6	10.8	(D)	(NA)	(NA)
Virginia	-	4	2	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)
Wisconsin	-	3	3	AA	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(NA)	(NA)

Note: For qualifications of data, see footnotes on table 1a.

¹Payroll and sales data for some small single-unit companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those States where estimated value of shipments data based on administrative-record data account for 10 percent or more of figure shown: E1—10 to 19 percent; E2—20 to 29 percent; E3—30 to 39 percent; E4—40 to 49 percent; E5—50 to 59 percent; E6—60 to 69 percent; E7—70 to 79 percent; E8—80 to 89 percent; E9—90 percent or more.

²Statistics for some producing States have been withheld to avoid disclosing data for individual companies. However, for States with 150 employees or more, number of establishments is shown and employment-size range is indicated by one of the following symbols: AA—150 to 249 employees; BB—250 to 499 employees; CC—500 to 999 employees; EE—1,000 to 2,499 employees; FF—2,500 employees or more.

Table 3a. Summary Statistics for the Industry: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Pens and mechanical pencils (SIC 3951)	Lead pencils and art goods (SIC 3952)	Marking devices (SIC 3953)	Carbon paper and inked ribbons (SIC 3955)	Costume jewelry (SIC 3961)	Fasteners, buttons, needles, and pins (SIC 3965)
Companies number	106	140	609	108	754	219
All establishments do	110	145	636	125	760	262
With 1 to 19 employees do	56	105	544	62	562	166
With 20 to 99 employees do	35	23	83	43	157	71
With 100 employees or more do	19	17	9	20	41	25
Employment and labor costs:						
Employees 1,000	8.4	5.6	7.5	7.3	22.2	9.6
Compensation, total mil dol	211.4	128.7	169.6	157.8	392.6	204.4
Annual payroll do	166.5	103.3	136.7	136.7	328.9	169.3
Fringe benefits do	44.9	25.4	33.0	24.0	63.7	35.1
Social Security and other legally required payments do	16.3	10.5	9.5	11.6	32.6	15.6
Employer payments and other programs do	28.6	15.0	23.5	12.4	31.1	19.5

See footnotes at end of table.

Table 3a. Summary Statistics for the Industry: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Pens and mechanical pencils (SIC 3951)	Lead pencils and art goods (SIC 3952)	Marking devices (SIC 3953)	Carbon paper and inked ribbons (SIC 3955)	Costume jewelry (SIC 3961)	Fasteners, buttons, needles, and pins (SIC 3965)
Production workers:						
Average for year	1,000	6.4	4.0	4.9	5.4	14.9
March	do	6.2	4.0	4.8	5.5	15.0
May	do	6.5	4.1	4.8	5.4	14.8
August	do	6.5	4.0	4.9	5.4	14.8
November	do	6.5	3.9	4.9	5.3	14.9
Hours	millions	12.5	7.8	9.3	11.4	28.4
January to March	do	3.0	1.9	2.3	2.9	7.1
April to June	do	3.2	2.0	2.3	2.8	7.1
July to September	do	3.1	2.0	2.3	2.8	6.9
October to December	do	3.1	1.9	2.3	2.9	7.3
Wages	mil dol	107.6	58.1	73.4	80.2	176.0
Value added by manufacture	do	485.1	361.5	277.2	308.3	852.0
Cost of materials ¹	do	325.5	252.3	165.0	351.0	537.6
Materials, parts, containers, etc., consumed ²	do	288.2	185.2	129.4	322.6	401.6
Resales	do	14.6	57.7	19.1	18.8	70.0
Fuels	do	1.4	2.4	1.2	2.6	4.2
Purchased electricity	do	8.6	5.1	12.3	5.3	8.2
Contract work	do	12.7	1.9	2.9	1.7	53.5
Quantity of electric energy used for heat and power:						
Purchased	mil kWh	123.1	89.4	226.2	78.1	114.3
Generated less sold	do	-	(S)	-	-	-
Total value of shipments	mil dol	818.8	609.3	442.5	665.3	1,391.9
Primary products	do	745.2	411.9	381.6	622.8	1,142.7
Secondary products	do	49.6	103.7	20.2	11.9	69.2
Miscellaneous receipts, total	do	24.0	93.7	40.6	30.7	180.0
Value of resales	do	22.6	92.4	37.8	29.1	171.4
Contract receipts	do	(D)	(D)	1.5	1.4	(D)
Other miscellaneous receipts	do	(D)	(D)	1.4	.2	(D)
Inventories by stage of fabrication:						
Beginning of 1987	mil dol	155.0	115.9	57.6	88.1	196.1
Finished goods	do	48.6	59.4	28.3	28.2	100.3
Work in process	do	48.4	20.4	9.5	13.9	37.4
Materials and supplies	do	58.0	36.1	19.7	46.0	58.4
End of 1987	do	149.8	128.1	58.4	86.2	195.7
Finished goods	do	40.2	65.7	27.9	23.8	100.3
Work in process	do	48.6	18.5	9.6	12.2	35.1
Materials and supplies	do	60.9	43.8	20.9	50.2	60.3
Primary product specialization ratio	percent	94	80	95	98	94
Coverage ratio	do	81	90	83	88	90
						97
						93

Note: For qualifications of data, see footnotes on table 1a.

¹Data on purchased services for the repair of buildings and machinery and for communication services are not included in cost of materials, etc., but are shown in table 3c.

²Data on materials consumed by type are shown in table 7. Data on amount purchased or transferred from foreign sources are shown in table 3c.

Table 3b. Gross Book Value of Depreciable Assets, Capital Expenditures, Retirements, Depreciation, and Rental Payments: 1987

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Pens and mechanical pencils (SIC 3951)	Lead pencils and art goods (SIC 3952)	Marking devices (SIC 3953)	Carbon paper and inked ribbons (SIC 3955)	Costume jewelry (SIC 3961)	Fasteners, buttons, needles, and pins (SIC 3965)
Gross book value of depreciable assets:						
Total:						
Beginning of year	210.0	157.3	120.5	165.3	194.5	340.6
New capital expenditures ¹	23.9	21.3	9.7	16.0	11.2	20.5
Used capital expenditures	2.1	.2	1.4	.4	1.3	6.7
Retirements	7.7	5.7	6.6	2.9	5.2	11.1
End of year	228.3	173.2	125.0	178.7	201.8	356.7
Buildings and other structures:						
Beginning of year	44.2	59.4	44.5	44.3	58.3	70.1
New capital expenditures	3.2	9.3	3.0	2.9	2.1	1.6
Used capital expenditures	.7	.1	.4	.1	.4	1.1
Retirements	1.0	3.4	1.7	1.5	1.2	.5
End of year	47.2	65.4	46.1	45.9	59.6	72.2
Machinery and equipment:						
Beginning of year	165.8	97.9	76.0	121.0	136.2	270.6
New capital expenditures ¹	20.7	12.0	6.7	13.1	9.1	19.0
Used capital expenditures	1.4	.2	1.0	.3	.9	5.5
Retirements	6.7	2.3	4.9	1.4	4.1	10.6
End of year	181.1	107.8	78.9	132.9	142.2	284.5
Depreciation charges during 1987:						
Total	18.2	22.1	10.1	14.9	14.0	29.4
Buildings and other structures	2.8	5.9	2.1	2.5	2.8	3.1
Machinery and equipment	15.4	16.2	7.9	12.4	11.2	26.3
Rental payments:						
Total	4.4	4.0	7.5	7.2	9.3	3.4
Buildings and other structures	2.3	2.7	4.2	4.7	4.0	1.7
Machinery and equipment	2.1	1.3	3.3	2.6	5.3	1.7

Note: Retirements and depreciation data for establishments not included in the ASM sample were extrapolated from the historical ratio of retirements or depreciation to assets. These ratios were developed at the industry level.

¹Data on new machinery and equipment expenditures by type are provided in table 3c.

Table 3c. Supplemental Industry Statistics Based on Sample Estimates: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Pens and mechanical pencils (SIC 3951)		Lead pencils and art goods (SIC 3952)		Marking devices (SIC 3953)		
	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	
Purchased services:							
Cost of purchased services for the repair of-							
Buildings and other structures	.9	(X)	.6	(X)	1.4	(X)	
Response coverage ratio (percent) ²	65.4	(X)	75.0	(X)	67.8	(X)	
Machinery	1.6	(X)	1.7	(X)	.7	(X)	
Response coverage ratio (percent) ²	66.9	(X)	73.9	(X)	67.8	(X)	
Cost of purchased communication services	2.1	(X)	1.7	(X)	2.0	(X)	
Response coverage ratio (percent) ²	56.9	(X)	87.6	(X)	60.8	(X)	
New machinery and equipment expenditures	20.7	(X)	12.0	(X)	6.7	(X)	
Automobiles, trucks, etc., for highway use	2.5	15	.4	12	(S)	(X)	
Computers and peripheral data processing equipment	3.8	7	1.7	17	(S)	(X)	
All other	14.4	3	9.9	4	(S)	(X)	
Adjustment ratio ³	1.0	(X)	1.0	(X)	(S)	(X)	
Cost of materials, components, parts, etc., used	288.2	(X)	185.2	(X)	129.4	(X)	
Materials purchased or transferred from foreign sources ⁴	20.4	14	31.8	47	5.3	34	
Materials purchased or transferred from domestic sources	267.8	2	153.4	11	124.2	2	
Adjustment ratio ³	1.9	(X)	.9	(X)	1.5	(X)	
Item		Carbon paper and inked ribbons (SIC 3955)		Costume jewelry (SIC 3961)		Fasteners, buttons, needles, and pins (SIC 3965)	
Item	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	
Purchased services:							
Cost of purchased services for the repair of-							
Buildings and other structures	(S)	(X)	.9	(X)	(S)	(X)	
Response coverage ratio (percent) ²	(S)	(X)	64.2	(X)	(S)	(X)	
Machinery	2.1	(X)	2.6	(X)	(S)	(X)	
Response coverage ratio (percent) ²	54.6	(X)	64.1	(X)	(S)	(X)	
Cost of purchased communication services	1.8	(X)	3.2	(X)	1.4	(X)	
Response coverage ratio (percent) ²	54.7	(X)	72.9	(X)	55.0	(X)	
New machinery and equipment expenditures	13.1	(X)	9.1	(X)	19.0	(X)	
Automobiles, trucks, etc., for highway use	1.0	39	.6	37	.1	14	
Computers and peripheral data processing equipment	1.1	26	4.8	17	.4	59	
All other	11.0	5	3.7	20	18.5	2	
Adjustment ratio ³	1.0	(X)	1.0	(X)	1.1	(X)	
Cost of materials, components, parts, etc., used	322.6	(X)	401.6	(X)	244.5	(X)	
Materials purchased or transferred from foreign sources ⁴	30.5	16	31.1	23	46.9	9	
Materials purchased or transferred from domestic sources	292.1	3	370.5	3	197.6	3	
Adjustment ratio ³	1.6	(X)	1.4	(X)	1.6	(X)	

¹For description of relative standard error of estimate, see Qualifications of the Data in appendixes.

²Measure of extent to which respondents reported each item. Derived for each item by calculating the ratio of weighted employment for those sample establishments that reported the specific inquiry to total employment for all establishments classified in industry. (See appendixes for explanation of sample weight.)

³Detail has been adjusted upwards to account for nonresponse. Inverse of the ratio shown represents a measure of the response to the inquiry. (See appendixes for further explanation.)

⁴Data may underestimate the true cost of imported parts, components, and supplies since some respondents do not know the origin of these materials. Includes cases where materials were purchased from secondary suppliers or where they were transferred from company-operated warehouses or other distribution points. Direct purchases from foreign suppliers and importers by domestic manufacturing establishments are believed to be reported accurately.

Table 4. Industry Statistics by Employment Size of Establishment: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry and employment size class	E ¹	All establish- ments (no.)	All employees		Production workers			Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expendi- tures (million dollars)	End-of- year inven- tories (million dollars)
			Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)					
INDUSTRY 3951, PENS AND MECHANICAL PENCILS												
Total	-	110	8.4	166.5	6.4	12.5	107.6	485.1	325.5	818.8	23.9	149.8
Establishments with an average of—												
1 to 4 employees	E9	25	(Z)	.7	(Z)	.1	.4	1.8	1.2	3.0	.1	.6
5 to 9 employees	E6	14	.1	2.2	.1	.1	1.6	6.7	5.1	11.7	.4	1.8
10 to 19 employees	E5	17	.2	3.1	.2	.3	1.8	7.3	6.0	13.4	.3	2.1
20 to 49 employees	E2	15	.5	7.4	.4	.7	4.7	17.4	14.0	31.3	.5	5.8
50 to 99 employees	-	20	1.4	24.3	1.1	2.1	15.9	70.1	59.8	127.6	2.9	25.2
100 to 249 employees	-	10	1.5	23.1	1.2	2.2	14.0	55.4	42.9	99.1	3.6	11.4
250 to 499 employees	-	5	1.5	30.4	1.1	2.3	19.4	97.8	64.8	167.8	3.8	31.2
500 to 999 employees	-	3	3.1	75.3	2.3	4.6	49.7	228.6	131.7	365.0	12.3	71.7
1,000 to 2,499 employees	-	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Covered by administrative records ²	E9	49	.4	4.9	.3	.5	3.3	12.7	8.3	21.0	.5	4.0

See footnotes at end of table.

Table 4. Industry Statistics by Employment Size of Establishment: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry and employment size class	E ¹	All establish- ments (no.)	All employees		Production workers			Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expendi- tures (million dollars)	End-of- year invento- ries (million dollars)	
			Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)						
INDUSTRY 3952, LEAD PENCILS AND ART GOODS													
Total -----	-	145	5.6	103.3	4.0	7.8	58.1	361.5	252.3	609.3	21.3	128.1	
Establishments with an average of—													
1 to 4 employees -----	E9	58	.1	1.5	.1	.1	.9	4.6	3.5	8.1	.2	1.6	
5 to 9 employees -----	E8	27	.2	3.0	.1	.2	1.7	9.2	6.7	15.8	.3	2.7	
10 to 19 employees -----	E2	20	.3	4.8	.2	.4	2.6	18.6	12.8	31.8	1.4	5.2	
20 to 49 employees -----	-	13	.3	5.7	.3	.5	3.3	15.0	9.0	23.1	.3	5.6	
50 to 99 employees -----	-	10	.8	11.5	.6	1.1	6.4	27.2	25.7	53.4	1.6	11.9	
100 to 249 employees -----	-	13	2.2	40.6	1.6	3.2	23.5	145.6	89.0	226.4	10.7	49.8	
250 to 499 employees -----	-	3	1.8	36.3	1.2	2.3	19.8	141.3	105.5	250.8	6.8	51.4	
500 to 999 employees -----	-	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Covered by administrative records ² -----	E9	77	.3	3.7	.2	.4	2.2	11.9	8.9	20.9	.6	4.2	
INDUSTRY 3953, MARKING DEVICES													
Total -----	E2	636	7.5	136.7	4.9	9.3	73.4	277.2	165.0	442.5	9.7	58.4	
Establishments with an average of—													
1 to 4 employees -----	E9	291	.6	7.6	.4	.7	4.8	18.5	7.7	26.3	.7	3.8	
5 to 9 employees -----	E5	145	1.0	14.2	.6	1.2	8.5	31.3	13.2	44.5	1.1	5.3	
10 to 19 employees -----	E2	108	1.5	26.1	1.0	1.9	15.2	50.3	26.5	76.7	2.1	8.2	
20 to 49 employees -----	E2	65	1.9	36.2	1.3	2.4	18.8	67.6	36.2	103.9	2.3	14.3	
50 to 99 employees -----	E1	18	1.2	22.6	.7	1.4	11.6	39.6	26.4	66.8	1.3	9.1	
100 to 249 employees -----	-	8	1.4	30.0	.8	1.6	14.5	69.8	54.8	124.3	2.2	17.7	
250 to 499 employees -----	-	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Covered by administrative records ² -----	E9	335	1.0	10.8	.7	1.1	6.6	26.9	11.6	38.5	.9	5.8	
INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS													
Total -----	-	125	7.3	133.8	5.4	11.4	80.2	308.3	351.0	665.3	16.0	86.2	
Establishments with an average of—													
1 to 4 employees -----	E9	28	.1	.9	(Z)	.1	.5	2.2	3.0	5.2	.1	.9	
5 to 9 employees -----	E5	19	.1	2.3	.1	.2	1.6	7.0	12.9	19.9	.2	3.0	
10 to 19 employees -----	E4	15	.2	4.5	.2	.3	2.8	9.6	15.2	25.2	.4	3.8	
20 to 49 employees -----	E1	28	.9	17.0	.7	1.3	10.4	37.1	61.9	100.0	1.4	12.7	
50 to 99 employees -----	-	15	1.0	17.3	.8	2.5	11.3	44.7	63.6	108.5	1.3	11.7	
100 to 249 employees -----	-	13	2.0	42.3	1.4	2.7	20.7	80.0	95.4	174.7	5.1	26.1	
250 to 499 employees -----	-	5	3.0	49.5	2.3	4.3	32.9	127.7	99.0	231.9	7.4	28.1	
500 to 999 employees -----	-	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Covered by administrative records ² -----	E9	53	.4	5.6	.3	.6	3.6	-	-13.8	18.6	32.4	.5	5.3
INDUSTRY 3961, COSTUME JEWELRY													
Total -----	E1	760	22.2	328.9	14.9	28.4	176.0	852.0	537.6	1 391.9	11.2	195.7	
Establishments with an average of—													
1 to 4 employees -----	E9	315	.6	8.7	.4	.8	4.5	24.5	15.7	40.2	.1	5.1	
5 to 9 employees -----	E6	123	.8	11.4	.6	1.0	6.5	29.5	18.7	48.2	.2	6.2	
10 to 19 employees -----	E3	124	1.7	24.0	1.2	2.2	13.4	55.1	47.8	102.7	.8	11.0	
20 to 49 employees -----	E2	107	3.3	47.6	2.5	4.5	28.0	102.1	79.1	180.2	1.2	20.1	
50 to 99 employees -----	-	50	3.4	46.3	2.5	4.7	27.8	91.3	61.5	151.9	1.4	20.8	
100 to 249 employees -----	-	28	4.0	59.4	3.2	6.0	40.5	156.1	106.1	264.2	3.5	29.2	
250 to 499 employees -----	-	6	2.0	29.5	1.7	3.3	21.4	101.2	58.9	163.8	.6	26.1	
500 to 999 employees -----	-	5	6.3	102.0	2.7	5.9	33.7	292.3	149.7	440.7	3.4	77.2	
1,000 to 2,499 employees -----	-	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Covered by administrative records ² -----	E9	395	1.3	14.4	.9	1.5	7.6	40.8	25.3	66.1	.2	8.1	
INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS													
Total -----	E1	262	9.6	169.3	7.6	15.0	109.9	389.3	282.5	670.0	20.5	116.7	
Establishments with an average of—													
1 to 4 employees -----	E6	79	.2	2.5	.1	.2	1.5	5.7	4.0	9.7	.3	2.0	
5 to 9 employees -----	E7	48	.3	5.0	.3	.5	3.1	11.8	7.6	19.3	.6	2.8	
10 to 19 employees -----	E5	39	.5	7.7	.4	.8	5.0	18.1	12.9	30.9	1.1	4.7	
20 to 49 employees -----	E3	44	1.4	21.9	1.1	2.1	14.2	46.4	40.9	86.5	2.2	13.9	
50 to 99 employees -----	-	27	2.0	36.2	1.5	2.9	21.7	95.4	70.8	164.3	3.5	26.5	
100 to 249 employees -----	-	20	3.2	60.7	2.4	4.8	35.9	115.9	83.4	199.0	12.8	34.2	
250 to 499 employees -----	-	4	2.0	35.3	1.7	3.7	28.4	96.2	63.0	160.4	(D)	32.7	
500 to 999 employees -----	-	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Covered by administrative records ² -----	E8	124	.6	8.1	.5	.9	5.0	19.2	13.8	33.0	1.0	5.4	

Note: For qualifications of data, see footnotes on table 1a. Data shown as a (D) are included in underscored figures above.

¹Payroll and sales data for some small single unit companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those employment-size classes where estimated data based on administrative-record data account for 10 percent or more of figures shown: E1—10 to 19 percent; E2—20 to 29 percent; E3—30 to 39 percent; E4—40 to 49 percent; E5—50 to 59 percent; E6—60 to 69 percent; E7—70 to 79 percent; E8—80 to 89 percent; E9—90 percent or more.

²Report forms were not mailed to small single unit companies with up to 20 employees (cutoff varied by industry). Payroll and sales data for 1987 were obtained from administrative records supplied by other agencies of the Federal Government. Those data were then used in conjunction with industry averages to estimate the items shown. Data are also included in respective employment-size classes shown.

Table 5a. Industry Statistics by Industry and Primary Product Class Specialization: 1987

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry or product class code	Industry or primary product class	All establishments (number)	All employees		Production workers			Value added by manufacture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)
			Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)				
3951	Pens and mechanical pencils: All establishments in industry -----	110	8.4	166.5	6.4	12.5	107.6	485.1	325.5	818.8	23.9
39511	Establishments with this product class primary: Ballpoint and roller pens -----	24	4.7	98.0	3.6	6.8	63.8	289.5	174.2	472.7	12.6
39512	Markers, fine point and broadtipped -----	11	1.0	21.5	.8	1.6	13.0	99.5	64.4	162.3	3.2
39513	Other pens and pencils -----	21	2.2	40.2	1.7	3.4	26.2	77.8	74.8	153.4	7.6
3952	Lead pencils and art goods: All establishments in industry -----	145	5.6	103.3	4.0	7.8	58.1	361.5	252.3	609.3	21.3
39523	Establishments with this product class primary: Wood-cased pencils, crayons, and chalk -----	20	3.0	55.6	2.3	4.4	35.9	231.1	146.9	379.8	11.0
39524	Artists' equipment -----	39	2.2	43.0	1.5	2.9	19.5	114.6	93.6	202.0	9.6
3953	Marking devices: All establishments in industry -----	636	7.5	136.7	4.9	9.3	73.4	277.2	165.0	442.5	9.7
3955	Carbon paper and inked ribbons: All establishments in industry -----	125	7.3	133.8	5.4	11.4	80.2	308.3	351.0	665.3	16.0
39551	Establishments with this product class primary: Inked ribbons, all types -----	43	5.7	101.3	4.2	9.0	59.0	231.1	222.5	458.3	13.0
39552	Carbon paper, stencil paper, etc. -----	21	1.1	25.4	.8	1.6	16.7	60.2	105.1	166.6	2.4
3961	Costume jewelry: All establishments in industry -----	760	22.2	328.9	14.9	28.4	176.0	852.0	537.6	1 391.9	11.2
3965	Fasteners, buttons, needles, and pins: All establishments in industry -----	262	9.6	169.3	7.6	15.0	109.9	389.3	282.5	670.0	20.5
39651	Establishments with this product class primary: Buttons and parts -----	87	2.2	35.3	1.7	3.0	21.5	92.2	61.1	151.9	4.7
39654	Zippers and slide fasteners -----	16	2.3	38.9	2.0	4.1	30.5	94.0	72.9	167.0	6.6
39656	Needles, pins, fasteners (except slide), and similar notions -----	48	4.0	78.5	3.1	6.4	48.0	165.9	119.7	285.1	7.2

Note: For qualifications of data, see footnotes on table 1a.

Table 5b. Industry-Product Analysis—Value of Shipments and Primary Product Shipments and Specialization and Coverage Ratios for the Industry: 1987 and Earlier Census Years

[An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work. Columns A-D show this product pattern for an industry, and column E shows primary product specialization ratio. The extent to which an industry's primary products are shipped by establishments classified in and out of an industry is shown in columns F-H and coverage ratio is shown in column I. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry and product group code	Industry and census year	Value of shipments					Value of primary product shipments				
		Total (million dollars)	Primary products (million dollars)	Secondary products (million dollars)	Miscellaneous receipts (million dollars)	Primary product specialization ratio col. B ÷ col. B+C (percent)	Total made in all industries (million dollars)	Made in this industry (million dollars)	Made in other industries (million dollars)	Coverage ratio col. B ÷ col. F (percent)	
		A	B	C	D	E	F	G	H	I	
3951	Pens and mechanical pencils -----	818.8	745.2	49.6	24.0	94	919.0	745.2	173.8	81	
	1982--	809.4	667.6	64.0	77.8	91	773.8	667.6	106.2	86	
	1977--	669.8	531.5	94.8	43.6	85	562.9	531.5	31.4	94	
3952	Lead pencils and art goods -----	609.3	411.9	103.7	93.7	80	456.7	411.9	44.8	90	
	1982--	445.9	311.8	85.3	48.8	79	352.7	311.8	40.8	88	
	1977--	275.9	212.8	38.3	24.9	85	268.1	212.8	55.3	79	
3953	Marking devices -----	442.5	381.6	20.2	40.6	95	457.2	381.6	75.5	83	
	1982--	337.6	293.1	18.6	25.9	94	326.9	293.1	33.7	90	
	1977--	248.7	190.2	33.6	24.9	85	215.9	190.2	25.7	88	
3955	Carbon paper and inked ribbons -----	665.3	622.8	11.9	30.7	98	707.7	622.8	84.9	88	
	1982--	778.8	582.6	115.3	80.9	83	793.6	582.6	211.0	73	
	1977--	344.0	313.1	12.9	18.0	96	488.9	313.1	175.8	64	
3961	Costume jewelry -----	1 391.9	1 142.7	69.2	180.0	94	1 265.0	1 142.7	122.3	90	
	1982--	1 027.1	855.5	68.3	103.4	93	948.6	855.5	93.1	90	
	1977--	816.6	692.8	56.9	66.9	92	781.5	692.8	88.7	89	
3965	Fasteners, buttons, needles, and pins -----	670.0	627.4	19.0	23.7	97	676.5	627.4	49.1	93	

Table 6a. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

1987 product code	Product	1987			1982		
		Number of companies with shipments of \$100,000 or more	Product shipments ¹		Number of companies with shipments of \$100,000 or more	Product shipments ¹	
			Quantity ²	Value (million dollars)		Quantity ²	Value (million dollars)
3951- --	PENS AND MECHANICAL PENCILS						
	Total -----	(NA)	(X)	919.0	(NA)	(X)	773.8
39511 --	Ballpoint and roller pens: Ballpoint and roller pens -----	41	(X)	418.8	54	(X)	383.5
39512 --	Markers, fine point and broadtipped: Markers, fine point and broadtipped -----	28	(X)	226.5	39	(X)	156.9
39513 --	Other pens, mechanical pencils, desk sets, and pen and pencil parts: Other pens, mechanical pencils, desk sets, and pen and pencil parts -----	50	(X)	243.2	44	(X)	204.7
39510 --	Pens and mechanical pencils, n.s.k. Pens and mechanical pencils, n.s.k., typically for establishments with 20 employees or more (see note) -----	(NA)	(X)	30.5	(NA)	(X)	28.8
39510 02	Pens and mechanical pencils, n.s.k., typically for establishments with less than 20 employees (see note) -----	(NA)	(X)	10.2	(NA)	(X)	11.5
		(NA)	(X)	20.3	(NA)	(X)	17.3
3952- --	LEAD PENCILS, CRAYONS, AND ARTISTS' MATERIALS						
	Total -----	(NA)	(X)	456.7	(NA)	(X)	352.7
39523 --	Wood-cased pencils, crayons, and chalk: Wood-cased pencils, crayons, and chalk -----	21	(X)	213.3	(NA)	(X)	(NA)
39524 --	Artists' equipment -----	(NA)	(X)	215.9	(NA)	(X)	(NA)
39524 13	Artists' equipment, including children's school art equipment, airbrushes, drawing tables and boards, palettes, sketch boxes, pantographs, pyrography goods (excluding artists' crayons and other art materials) -----	20	(X)	76.3	30	(X)	73.0
39524 19	Other art materials, including modeling clay and other modeling material, chalk, water colors, tempera colors, finger paint, and block printing ink -----	36	(NA)	138.7	(NA)	(X)	(NA)
39524 00	Artists' equipment, n.s.k. -----	(NA)	(X)	1.0	(NA)	(X)	4.1
39520 --	Lead pencils, crayons, and chalk, n.s.k. Lead pencils, crayons, and artists' materials, n.s.k., typically for establishments with 10 employees or more (see note) -----	(NA)	(X)	27.5	(NA)	(X)	23.7
39520 02	Lead pencils, crayons, and artists' materials, n.s.k., typically for establishments with less than 10 employees (see note) -----	(NA)	(X)	6.7	(NA)	(X)	7.0
		(NA)	(X)	20.8	(NA)	(X)	16.7
3953- --	MARKING DEVICES						
	Total -----	(NA)	(X)	457.2	(NA)	(X)	326.9
39530 --	Hand stamps, stencils, and other marking devices: Hand stamps, stencils, and other marking devices -----	290	(X)	418.7	286	(X)	295.1
39530 02	Marking devices, n.s.k., typically for establishments with less than 5 employees (see note) -----	(NA)	(X)	38.4	(NA)	(X)	31.8
3955- --	CARBON PAPER AND INKED RIBBONS						
	Total -----	(NA)	(X)	707.7	(NA)	(X)	793.6
39551 --	Inked ribbons, all types: Inked ribbons, all types -----	52	(X)	497.0	42	(X)	485.3
39552 --	Carbon paper, stencil paper, etc.: Carbon paper, stencil paper, etc. -----	21	(X)	171.5	42	(X)	282.0
39550 00	Carbon paper and inked ribbons, n.s.k. Carbon paper, stencil paper, and inked ribbons, n.s.k., typically for establishments with 10 employees or more (see note) -----	(NA)	(X)	39.2	(NA)	(X)	26.3
39550 02	Carbon paper, stencil paper, and inked ribbons, n.s.k., typically for establishments with less than 10 employees (see note) -----	(NA)	(X)	7.0	(NA)	(X)	12.5
		(NA)	(X)	32.2	(NA)	(X)	13.8
3961- --	COSTUME JEWELRY						
	Total -----	(NA)	(X)	1 265.0	(NA)	(X)	948.6

See footnotes at end of table.

Table 6a. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982—Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

1987 product code	Product	1987			1982		
		Number of companies with shipments of \$100,000 or more	Product shipments ¹		Number of companies with shipments of \$100,000 or more	Product shipments ¹	
			Quantity ²	Value (million dollars)		Quantity ²	Value (million dollars)
3961--	COSTUME JEWELRY—Con.						
39610 --	Costume jewelry and costume novelties, except precious metal: Base metal, whether or not electroplated with gold, silver, chromium, etc.: Rings and ring mountings-----	28	(X)	71.0	42	(X)	130.3
39610 11	Men's jewelry (excluding watch attachments and rings)-----	29	(X)	56.0	30	(X)	30.5
39610 21	Women's and children's jewelry and costume novelties (excluding watch attachments and rings)-----	167	(X)	711.9	181	(X)	429.2
39610 31	Watch attachments (bracelets for watches)-----	4		77.2	32	(X)	82.8
39610 41	Fraternal, college, and school jewelry and emblems, including military insignia (excluding rings)-----	29	(X)	2.6			
39610 51	Cuff links and studs-----	5	(X)	46.8	44	(X)	34.3
39610 65	Other jewelry worn or carried about the person, including religious jewelry, excluding cigar and cigarette cases and lighters, compacts, and vanity cases-----	33	(X)	27.3	10	(X)	74.7
39610 71	Compacts and vanity cases of base metal-----	3		87.7	(NA)	(X)	44.8
39610 93	Compacts and vanity cases, other than metal or all leather-----	4	(X)	124.8	(NA)	(X)	90.6
39610 95	Other costume jewelry, imitation pearls, and costume novelties made of plastics, wood, leather, etc.-----	50	(X)	59.8	(NA)	(X)	31.5
39610 99	Costume jewelry, n.s.k., typically for establishments with 5 employees or more (see note)-----	(NA)	(X)				
39610 00	Costume jewelry, n.s.k., typically for establishments with less than 5 employees (see note)-----	(NA)	(X)				
39610 02		(NA)	(X)				
3965--	FASTENERS, BUTTONS, NEEDLES, AND PINS						
	Total -----	(NA)	(X)	676.5	(NA)	(X)	3749.4
39651 --	Buttons and parts (except for precious or semiprecious metals and precious or semiprecious stones)-----	(NA)	(X)	166.9	(NA)	(X)	142.5
39651 01	Metal: Sew-on type-----	10	(S)	41.7	12	(S)	36.4
39651 09	Other metal buttons, including mechanically applied types, etc.-----	11	(S)	52.6	20	(S)	24.0
39651 11	Plastics: Polyester-----	8	(S)	29.8	9	(S)	34.2
39651 19	Other plastics, including casein-----	4	(S)	16.9	11	(S)	15.7
39651 21	Button blanks or molds, backs and parts for sale as such-----	2		7	(X)	8.6	
39651 29	Other buttons, fabrics covered, wood, bone and hoof, vegetable, ivory, leather, pearl or shell, etc.-----	6	(S)	4.3	11	(X)	7.8
39651 00	Buttons and parts (except for precious or semiprecious metals and precious or semiprecious stones), n.s.k.-----	(NA)	(X)	21.5	(NA)	(X)	15.9
39654 --	Zippers and slide fasteners-----	(NA)	(X)	184.5	(NA)	(X)	200.8
39654 22	Plastics: Nylon (when zippers or slide fasteners are sold in continuous chains; report each 12 in. as one unit)----- million units	6	(S)	50.2	16	(S)	53.9
39654 23	Other plastics (when zippers or slide fasteners are sold in continuous chain; report each 12 in. as one unit)----- do	4	(S)	51.5	8	(S)	47.8
39654 31	Metal: Aluminum----- million units	5	(S)	23.0	13	*215.6	24.6
39654 33	Brass----- do	6	(S)	43.3	11	(S)	54.6
39654 39	Other----- do	4	(S)	15.3	9	(S)	19.9
39654 00	Zippers and slide fasteners, n.s.k.-----	(NA)	(X)	1.2	(NA)	(X)	-
39656 --	Needles, pins, fasteners (except slide), and similar notions-----	(NA)	(X)	260.8	(NA)	(X)	364.4
39656 20	Snap fasteners (all types)----- 1,000 great gross-----	7	(S)	54.4	16	(S)	151.6
39656 21	Metal buckles for wearing apparel, including those covered with fabrics or other material, but excluding costume jewelry-----	21	(X)	73.4	31	(X)	76.7
39656 32	Other buckles (except shoe)-----	2		9	(X)	11	11.1
39656 33	Other fasteners, including tape fasteners, hooks and eyes, rivets and burrs, trimming, etc.-----	13	(S)	30			
39656 51	Hair curlers (except rubber and those designed for beauty parlor use)----- 1,000 great gross-----	13	(S)	75.7	30	(NA)	79.9
39656 71	Needles (except hypodermic, phonograph, and stylus)----- thousands-----	2	(S)	12.7	8	(S)	19.9
39656 81	Pins (except jewelry): Common or toilet, including dressmakers' pins----- 1,000 lb.	3	5 616.0	23.2	5	2 488.9	12.1
39656 89	Other pins, hatpins, glasshead pins, safety pins, plastics and metal hairpins----- million gross-----	7	(S)	18.6	7	*13.8	12.0
39656 00	Needles, pins, fasteners (except slide), and similar notions, n.s.k.-----	(NA)	(X)	2.8	(NA)	(X)	1.2
39650 --	Fasteners, buttons, needles, and pins, n.s.k.-----	(NA)	(X)	64.3	(NA)	(X)	41.7
39650 00	Fasteners, buttons, needles, and pins, n.s.k., typically for establishments with 20 employees or more (see note)-----	(NA)	(X)	37.0	(NA)	(X)	17.9
39650 02	Fasteners, buttons, needles, and pins, n.s.k., typically for establishments with less than 20 employees (see note)-----	(NA)	(X)	27.4	(NA)	(X)	23.8

See footnotes at end of table.

Table 6a. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982—Con.

Note: In 1987 Census of Manufactures, data for establishments of small single unit companies with up to 20 employees were estimated from administrative-record data rather than data actually collected from respondents. Employment cutoffs used for administrative records for each industry and shipments figures are included in code ending with "002". In both 1987 and 1982 Censuses of Manufactures, products not completely identified on standard forms were coded in appropriate product class (five-digit) followed by "00" or to appropriate product group code (four-digit) followed by "000".

¹Data reported by all producers, not just those with shipments of \$100,000 or more.

²For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: * 10 to 19 percent estimated; ** 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

³Industry definition is new for 1987 Census of Manufactures. For 1982, detail was reported under Industry 3963, Buttons and Industry 3964, Needles, Pins, and Fasteners.

Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1987 and 1982

[Million dollars. Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by type" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose date for individual companies in 1987. For meaning of abbreviations and symbols, see introductory text. For comparability of product classes and product codes between 1982 and 1987 and explanation of terms, see appendices]

Product class and geographic area	1987 value of product shipments	1982 value of product shipments	Product class and geographic area	1987 value of product shipments	1982 value of product shipments
39511, BALLPOINT AND ROLLER PENS			39551, INKED RIBBONS, ALL TYPES		
United States -----	418.8	383.5	United States -----	497.0	485.3
Florida -----	18.6	8.6	California -----	107.4	40.5
New York -----	11.2	21.6	Illinois -----	10.6	(NA)
Tennessee -----	12.8	7.6	New Jersey -----	36.7	100.0
39512, MARKERS, FINE POINT AND BROADTIPPED			New York -----	48.4	65.9
United States -----	226.5	156.9	Ohio -----	12.1	(NA)
New Jersey -----	13.5	20.9	Pennsylvania -----	34.0	24.8
39513, OTHER PENS AND PENCILS			Tennessee -----	67.6	25.3
United States -----	243.2	204.7	39552, CARBON PAPER, STENCIL PAPER, ETC.		
California -----	25.3	39.0	United States -----	171.5	282.0
Connecticut -----	5.9	4.0	California -----	21.9	34.2
Missouri -----	3.4	(NA)	Georgia -----	23.3	22.8
New Jersey -----	25.8	36.8	Illinois -----	44.3	44.1
New York -----	6.3	7.1	New York -----	18.4	39.8
39523, WOOD-CASED PENCILS, CRAYONS, AND CHALK			39651, BUTTONS AND PARTS		
United States -----	213.3	(NA)	United States -----	166.9	(NA)
New Jersey -----	5.6	(NA)	California -----	8.6	(NA)
Tennessee -----	54.1	(NA)	Connecticut -----	23.0	(NA)
39524, ARTISTS' EQUIPMENT			Iowa -----	6.2	(NA)
United States -----	215.9	(NA)	New Jersey -----	11.0	(NA)
California -----	24.1	(NA)	New York -----	40.1	(NA)
Illinois -----	21.3	(NA)	39654, ZIPPERS AND SLIDE FASTENERS		
Indiana -----	3.3	(NA)	United States -----	184.5	200.8
New Jersey -----	51.8	(NA)	United States -----	96.1	68.0
New York -----	6.8	(NA)	Georgia -----	15.3	31.2
Ohio -----	23.8	(NA)	New York -----		
Pennsylvania -----	25.1	(NA)	39656, NEEDLES, PINS, FASTENERS (EXCEPT SLIDE), AND SIMILAR NOTIONS		
			United States -----	260.8	364.4
			Connecticut -----	54.0	82.7
			Massachusetts -----	20.8	33.2
			New Jersey -----	25.0	42.1
			New York -----	19.8	26.2
			Rhode Island -----	29.4	45.6
			Wisconsin -----	8.4	5.7

Table 6c. Historical Statistics for Product Classes—Value Shipped by All Producers: 1987 and Earlier Years

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For comparability of product classes and product codes between 1982 and 1987 and explanation of terms, see appendixes]

1987 product code	Product class	1987	1986 ¹	1985 ¹	1984 ¹	1983 ¹	1982	1977	1972
3951-	Pens and mechanical pencils	919.0	858.0	802.4	845.5	769.1	773.8	562.9	311.7
39511	Ballpoint and roller pens	418.8	421.3	400.4	389.1	366.6	383.5		
39512	Markers, fine point and broadtipped	226.5	239.2	196.6	183.9	171.1	156.9		
39513	Other pens and pencils	243.2	171.7	179.0	234.6	202.4	204.7	562.9	311.7
39510	Pens and mechanical pencils, n.s.k.	30.5	25.8	26.4	38.0	29.0	28.7		
3952-	Lead pencils, crayons, and artists' materials	456.7	389.4	363.1	383.8	381.6	352.7	268.1	174.3
39523	Wood-cased pencils, crayons, and chalk	213.3	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39524	Artists' equipment	215.9	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
39520	Lead pencils, crayons, and chalk, n.s.k.	27.5	27.8	25.3	25.8	53.8	23.7	13.6	9.8
3953-	Marking devices	457.2	338.7	337.9	347.9	361.3	326.9	215.9	163.4
39530	Hand stamps, stencils, and other marking devices	457.2	338.7	337.9	347.9	361.3	326.9	215.9	163.4
3955-	Carbon paper and inked ribbons	707.7	733.0	738.3	726.4	820.5	793.6	488.9	317.5
39551	Inked ribbons, all types	497.0	454.4	456.1	421.6	535.3	485.3	246.9	150.0
39552	Carbon paper, stencil paper, etc.	171.5	250.7	250.2	270.2	255.7	282.0	220.2	153.8
39550	Carbon paper and inked ribbons, n.s.k.	39.2	27.9	32.0	34.6	29.5	26.3	21.8	13.7
3961-	Costume jewelry	1 265.0	1 296.3	1 257.2	1 133.4	1 111.9	948.6	781.5	441.7
39610	Costume jewelry and costume novelties, except precious metal	1 265.0	1 296.3	1 257.2	1 133.4	1 111.9	948.6	781.5	441.7
3965-	Fasteners, buttons, needles, and pins	676.5	805.6	825.1	791.7	767.1	749.4	739.8	656.7
39651	Buttons and parts	166.9	181.4	173.9	164.1	163.0	142.5	106.2	103.1
39654	Zippers and slide fasteners	184.5	249.0	281.5	276.8	225.6	200.8	295.0	254.5
39656	Needles, pins, fasteners (except slide), and similar notions	260.8	330.9	329.4	311.6	335.2	364.4	278.1	265.7
39650	Fasteners, buttons, needles, and pins, n.s.k.	64.3	44.2	40.3	39.2	43.3	41.7	60.6	33.4

¹Figures are estimates derived from a representative sample of manufacturing establishments. Standard errors associated with estimates are published in annual survey of manufactures publications for this period.

Table 7. Materials Consumed by Kind: 1987 and 1982

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

1987 material code	Material	1987 delivered cost (million dollars)		1982 delivered cost (million dollars)	
INDUSTRY 3951, PENS AND MECHANICAL PENCILS					
265001	Materials, parts, containers, and supplies		288.2		280.9
308007	Paperboard containers, boxes, and corrugated paperboard		20.4		17.9
349940	Plastics products consumed in the form of sheets, rods, tubes, and other shapes		26.2		20.0
395101	Fabricated metal products		35.7		29.9
970099	Parts for pens and mechanical pencils		94.8		135.5
971000	All other materials and components, parts, containers, and supplies		95.8		52.6
	Materials, parts, containers, and supplies, n.s.k. ¹		15.5		25.0
INDUSTRY 3952, LEAD PENCILS AND ART GOODS					
(Material data were not collected for this industry.)					
INDUSTRY 3953, MARKING DEVICES					
(Material data were not collected for this industry.)					
1987 material code	Material	1987		1982	
		Quantity ¹	Delivered cost (million dollars)	Quantity ¹	Delivered cost (million dollars)
INDUSTRY 3955, CARBON PAPER AND INKED RIBBONS					
220129	Materials, parts, containers, and supplies	(X)	322.6	(X)	371.8
224111	Broadwoven fabrics mil lin yd	(S)	21.6	(S)	18.9
262106	Woven narrow fabrics (less than 12 inch width) do	*1 147.5	24.7	*2 004.7	37.3
265001	Purchased (market) paper 1,000 s tons	*76.9	79.0	*85.5	88.9
289501	Paperboard boxes, containers, and corrugated paperboard	(X)	19.7	(X)	13.5
289300	Carbon black mil lb	(S)	4.5	(S)	16.8
970099	Printing ink do	(S)	14.4	(S)	10.2
971000	All other materials and components, parts, containers, and supplies	(X)	128.5	(X)	134.3
	Materials, parts, containers, and supplies, n.s.k. ¹	(X)	30.1	(X)	51.9
INDUSTRY 3961, COSTUME JEWELRY					
(Material data were not collected for this industry.)					

See footnotes at end of table.

Table 7. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

1987 material code	Material	1987		1982	
		Quantity ¹	Delivered cost (million dollars)	Quantity ¹	Delivered cost (million dollars)
	INDUSTRY 3965, FASTENERS, BUTTONS, NEEDLES, AND PINS				
	Materials, components, parts, containers, and supplies -----	(X)	244.5	(X)	3319.1
	Mill shapes and forms, except castings:				
331001	Carbon steel ----- 1,000 s tons	(S)	15.7	(S)	14.6
331020	Alloy steel ----- do	(S)	7.7		
331031	Stainless steel ----- do	**1.7	4.9		
335001	Aluminum and aluminum-base alloy ----- mil lb	(S)	10.5	(X)	58.7
335105	Copper and copper-base alloy ----- do	(S)	39.4		
220101	Cotton and manmade fiber fabrics, broadwoven and narrow woven, including tape for zippers and other fasteners-----	(X)	19.2	(X)	(4)
282104	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes ----- mil lb	(S)	18.0	(S)	34.5
396501	Needles, pins, fasteners, and similar materials purchased for further manufacture or assembly -----	(X)	21.1	(X)	9.2
970099	All other materials and components, parts, containers, and supplies -----	(X)	61.9	(X)	4160.5
971000	Materials, components, parts, containers, and supplies, n.s.k. ¹ -----	(X)	46.1	(X)	41.6

¹Total cost of materials of establishments that did not report detailed materials data, including establishments that were not mailed a form.

²For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: * 10 to 19 percent estimated; ** 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

³Industry definition is new 1987 Census of Manufactures. For 1982, detail was reported under Industry 3963, Buttons and Industry 3964, Needles, Pins, and Fasteners.

⁴For 1982, material codes 220101 and 346901, not shown separately for 1987 were combined with material code 970099 to avoid disclosing data for individual companies.

APPENDIX A. Explanation of Terms

This appendix is in two sections. Section 1 includes items requested of all establishments mailed census of manufactures forms including annual survey of manufactures (ASM) forms. Note that this section also includes several items (number of establishments and companies, value added, classes of products, and specialization and coverage ratios) not included on the report forms but derived from information collected on the forms. Section 2 covers supplementary items requested only from establishments included in the ASM sample. Results of the supplementary ASM inquiries are included in table 3c of this report.

SECTION 1. ITEMS COLLECTED OR DERIVED BASED ON ALL CENSUS OF MANUFACTURES (INCLUDING ASM) REPORT FORMS

Number of establishments and companies—As discussed in the Introduction, a separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

In this report, data are shown for establishments in operation at any time during the year. A comparison with the number of establishments in operation at the end of the year will be provided in the Introduction of the General Summary subject report.

Employment and related items—The report forms requested separate information on production workers for a specific payroll period within each quarter of the year and on other employees as of the payroll period which included the 12th of March.

All employees—This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods.

Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

Production workers—This item includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

All other employees—This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office function, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations to the plant and utilized as a separate work force.

In addition to reports sent to operating manufacturing establishments, information on employment during the payroll period which included March 12 and annual payrolls also was requested of auxiliary units (e.g., administrative offices, warehouses, and research and development laboratories) of multiestablishment companies. However, these figures are not included in the totals for individual

industries shown in this report. They are included in the general summary and geographic area reports as a separate category.

Payroll—This item includes the gross earnings of all employees on the payroll of operating manufacturing establishments paid in the calendar year 1987. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payroll of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' Social Security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' supplemental labor costs, both those required by Federal and State laws and those incurred voluntarily or as part of collective bargaining agreements. (Supplemental labor costs are explained later in this appendix.)

As in the case of employment figures, the payrolls of separate auxiliary units of multiestablishment companies are not included in the totals for individual industries or industry groups.

Production-worker hours—This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

Cost of materials—This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (1) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year, (2) electric energy purchased, (3) fuels consumed for heat, power, or the generation of electricity, (4) work done by

others on materials or parts furnished by manufacturing establishments (contract work), and (5) products bought and resold in the same condition. (See discussion of duplication of data below.)

Specific materials consumed—In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Information on the establishments consuming less than a specified amount (usually \$10,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which either administrative records or short forms were used was imputed as "not specified by kind." (See the introduction for the importance of administrative records in the industry.)

Value of shipments—This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and resold without further processing. Included are all items made by or for the establishments from materials owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit. (See discussion of duplication of data below.)

Individual products—As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1987 census program, information was collected on the output of approximately 11,000 individual product items. The term "product", as used in the census of manufactures, represents the finest level of detail for which output information was requested. Consequently, it is not necessarily synonymous with the term "product" as used in the marketing sense. In some cases, it may be much more detailed and, in other cases, it is more aggregative. For example, "pharmaceutical preparations" was distributed into over 100 terms; whereas, "motor gasoline" was reported as a single item.

Approximately 6,600 of the product items were listed separately on the 1987 census report forms. Data for

about 4,400 products were obtained in the monthly, quarterly, or annual surveys comprising the Current Industrial Reports series of the Census Bureau. Totals for the year 1987 for these items, as derived from the commodity surveys, are shown in the "products shipped" table (table 6a-2).

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1982 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

Classes of products—To summarize the product information, the separate products were aggregated into classes of products that, in turn, were grouped into all primary products of each industry. The code structure used is a seven-digit number for the individual product, a five-digit number for the class of product, and a four-digit number for the total primary products in an industry. (See Introduction, Industry Classification of Establishments, for application of the coding structure to the assignment of SIC codes for establishments.)

In the 1987 census, the 11,000 products were grouped into approximately 1,500 separate classes on the basis of general similarity of manufacturing processes, types of materials used, and the like. However, the grouping of products was affected by the economic significance of the class and, in some cases, dissimilar products were grouped because the products were not sufficiently significant to warrant separate classes.

Duplication in cost of materials and value of shipments—The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the

addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the United States level and beginning in 1964, for all geographic levels.

Value added by manufacture—This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1a), value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

New and used capital expenditures—For establishments in operation and any known plants under construction, manufacturers were asked to report their new expenditures for (1) permanent additions and major alterations to

manufacturing establishments, and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

The totals for new expenditures include expenditures leased from nonmanufacturing concerns through capital leases, new facilities owned by the Federal Government but operated under contract by private companies, and plant and equipment furnished to the manufacturer by communities and nonprofit organizations. Also excluded are expenditures for used plant and equipment (although reported in the census), expenditures for land, and cost of maintenance and repairs charged as current operating expenses.

Manufacturers also were requested to report the value of all used buildings and equipment purchased during the year at the purchase price. For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. Furthermore, if the establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported under used capital expenditures.

Total expenditures for used plant and equipment is a universe figure; it is collected on all census forms. However, the breakdown of this figure between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. The data for total new capital expenditures, new building expenditures, and new machinery expenditures, as well as the data for total used expenditures, are shown in table 3b.

End-of-year inventories—Respondents were asked to report their 1986 and 1987 end-of-year inventories at cost or market. Effective with the 1982 Economic Censuses, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). In 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

SECTION 2. ITEMS COLLECTED ONLY ON ASM REPORT FORMS

The following items were collected only from establishments included in the ASM sample:

- 1. Supplemental labor costs**—Supplemental labor costs are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not

Because of this change in reporting instructions, the 1982 through 1987 data for inventories and value added by manufacture included in the tables of this report are not comparable to the prior-year data shown in table 1a of this report and in historical census of manufactures and annual survey of manufactures publications.

In using inventory data by stage of fabrication for "all industries" and at the two-digit industry level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by another establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for individual industries, industry groups, and "all manufacturing", which are aggregates of figures reported by establishments in specified industries.

Specialization and coverage ratios—These items are not collected on the report forms but are derived from the data shown in table 5b. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

As noted in the introduction, an establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in tables 1a through 5a and data on product shipments shown in tables 6a through 6c.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

specifically required by legislation whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans.

They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees. While the excluded items do benefit employees and all or part of their cost generally is similar to the items covered in the ASM labor costs statistics, accounting records generally do not provide reliable figures on net employee benefits of these types.

2. **Retirements of depreciable assets**—Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during 1987. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.
3. **Depreciation charges for fixed assets**—This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.
4. **Rental payments**—Total rental payments is collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets, and land rents where separable.
- When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these company-owned assets was to be reported as assets of the establishment at the end of the year.
- If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.
5. **Depreciable assets**—Total value of gross depreciable assets is collected on all census forms.

However, the detail for depreciable assets is collected only on the ASM forms. The data encompass all fixed depreciable assets on the books of establishments at the beginning and end of the year. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets, including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year, rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress. In addition, respondents were requested to make certain that assets at the beginning of the year plus new and used capital expenditures, less retirements, equalled assets at the end of the year.

6. **New and used capital expenditures**—The data for total new capital expenditures, new building expenditures, new machinery expenditures, and total used capital expenditures are collected on all census forms. However, the breakdown between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. (See further explanation on capital expenditures in section 1.)
7. **Quantity of electric energy consumed for heat and power**—Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the ASM forms. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
8. **Breakdown of new capital expenditures for machinery and equipment**—ASM establishments were requested to separate their capital expenditures for new machinery and equipment into (1) automobiles, trucks, etc., for highway use, (2) computers and peripheral data processing equipment, and (3) all other.

The category "automobiles, trucks, etc., for highway use" is intended to measure expenditures for vehicles designed for highway use that were acquired through a purchase or lease-purchase agreement.

Vehicles normally operating off public highways (vehicles specifically designed to transport materials, property, or equipment on mining, construction, logging, and petroleum development projects) are excluded from this item.

9. **Foreign content of cost of materials**—Establishments included in the ASM sample panel were requested to provide information on foreign-made materials purchased or transferred from foreign sources. This includes materials acquired from a central warehouse or other domestic establishment of the same company but made in an operation outside of the 50 States, District of Columbia, Puerto Rico, or U.S. territories.
10. **Cost of purchased services**—ASM establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, and communication services. Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment, such as painting, roof repairs, replacing parts, and overhauling equipment. Such payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that were capitalized are considered capital expenditures for used buildings and machinery and are, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Three basic approaches were utilized to produce these statistics.

1. For items 1 through 6, data were estimated (imputed) for all non-ASM establishments using the available data in the establishment record and industry-based parameters. The statistics were then generated by simply tabulating all census records including the imputed value for non-ASM establishments and the unweighted value for ASM establishments. Separate imputation rates were developed and are shown in the table. For quantity of purchased electricity for heat and power (item 7), a similar procedure was used; however, the imputation parameters were geographically-based instead of industry-based. For quantities of generated less sold electricity, no imputation was performed for non-ASM establishments. The estimates for these items are simply tabulations of unweighted ASM values.

Since the published statistics for these items were developed from the complete census universe and not just the ASM establishments, there are no sampling variances associated with these statistics. However, there is an unknown level of bias for each of the items due to the imputation of the non-ASM establishments. This bias is felt to be small due to the strong correlation between the items being imputed and the collected items that were used to generate the impute values.

2. For items 8 and 9, the estimates were developed using a ratio estimation methodology. For item 8, an estimate of the breakout of new capital expenditures for machinery and equipment into the three categories was made from ASM establishments reporting these categories. The estimated proportions were then applied to the corresponding Census value for new capital expenditures for machinery and equipment to produce the estimates.

The estimates for item 9, foreign content of cost of materials, were developed in a similar manner based on costs of parts, supplies, and components (item 5a) as the control total for the three categories.

For items 8 and 9, an adjustment ratio of the following form was computed.

$$R_j = \frac{NMC}{TMEasm}$$

where:

NMC = the census value of new capital expenditures for machinery and equipment

TMEasm = the weighted ASM value of new capital expenditures for machinery and equipment from reporters of the detailed breakout data

3. For item 10, cost of purchased services, the estimates were made by simply tabulating weighted data for all the ASM records that reported the item. A response coverage ratio (a measure of the extent to which respondents reported for each item) is shown in table 3c for the three types of services. It is derived for each item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported the specific inquiry to the weighted total employment for all ASM establishments classified in the industry.

APPENDIX B.

Annual Survey of Manufactures (ASM) Sampling and Estimating Methodologies

DESCRIPTION OF SURVEY SAMPLE

The Annual Survey of Manufactures (ASM) contains two components. The mail portion of the survey is a probability sample of about 56,000 manufacturing establishments selected from a total of about 220,000 establishments. These 220,000 establishments represent all manufacturing establishments of multiunit companies and all single establishment companies mailed schedules in the 1982 Census of Manufactures. This mail portion is supplemented annually by a Social Security Administration list of new manufacturing establishments opened after 1982 and a list of new multiunit manufacturing establishments identified from the Census Bureau's Company Organization Survey.

The 1984 through 1988 ASM sample differs slightly from the previous sample. For the current panel, all establishments of companies with 1982 shipments in manufacturing in excess of \$500 million were included in the survey panel with certainty. There are approximately 500 such companies collectively accounting for approximately 18,000 establishments. For the remaining portion of the mail survey, the establishment was defined as the sampling unit. For this portion, all establishments with 250 employees or more and establishments with a very large value of shipments also were included in the survey panel with certainty. A total of 12,100 establishments were selected from this portion of the universe with certainty. Therefore, of the 56,000 manufacturing establishments included in the ASM panel, approximately 31,000 are selected with certainty. These certainty establishments collectively account for approximately 80 percent of the total value of shipments in the 1982 census.

Smaller establishments in the remaining portion of the mail survey were sampled with probabilities ranging from 0.999 to 0.005 in accordance with mathematical theory for optimum allocation of a sample. The probabilities of selection assigned to the smaller establishments were proportional to measures of size determined for each establishment. The measures of size depend directly upon each establishment's 1982 product class values and the historic variability of the year-to-year shipments of each product class. Product classes displaying more volatile year-to-year change in shipments at the establishment level were sampled at a heavier rate.

This method of assigning measures of size was used in order to maximize the precision (that is, minimize the variance of estimates of the year-to-year change) in the value of product class shipments. Implicitly, it also gave weight differences in employment, value added, and other

general statistics, since these are highly correlated with value of shipments. Individual sample selection probabilities were obtained by multiplying each establishment's final measure of size by an overall sampling fraction coefficient calculated to yield a total expected sample size.

The sample selection procedure gave each establishment in the sampling frame an independent chance of selection. This method of independent selection permits the rotation of small establishments out of a given sample panel without introducing a bias into the survey estimates.

The nonmail portion of the survey includes all single-establishment companies that were tabulated as administrative records in the 1982 Census of Manufactures. Although this portion contained approximately 130,000 establishments, it accounted for less than 2 percent of the estimate for total value of shipments at the total manufacturing level. This portion was not sampled; rather, the data for every establishment in this group were estimated based on selected information obtained annually from the administrative records of the Internal Revenue Service and the Social Security Administration. This administrative-record information, which includes payroll, total employment, industry classification, and physical location of the establishment, was obtained under conditions which safeguard the confidentiality of both tax and census records. Estimates of data other than payroll and employment for these small establishments were developed from industry averages.

The corresponding estimates for the mail and nonmail establishments were added together, along with the base-year differences, as defined in the Description of Estimating Procedure section, to produce the figures shown in this publication.

DESCRIPTION OF ESTIMATING PROCEDURES

Most of the ASM estimates for the years 1983-1986 were computed using a difference estimation procedure. For each item, a base-year difference was developed. This base-year difference is equal to the difference between the 1982 census published number for an item total and the linear ASM estimate of the total for 1982. The ASM linear estimate was obtained by multiplying each sample establishment's data by its sample weight (the reciprocal of its probability of selection) and summing the weighted values.

These base-year differences were then added to the corresponding current-year linear estimates, which include the sum of the estimates for the mail and nonmail establishments, to produce the estimates for the years 1983-1986. Estimates developed by this procedure usually are far more reliable than comparable linear estimates developed from the current sample data alone.

The 1987 sample estimates for the purchased service items, shown in table 3c, are strictly ASM linear estimates, however, developed only from ASM establishments that reported the specific item.

The remaining estimates in table 3c, showing the breakdown of expenditures for new machinery and equipment and costs of parts (separated into purchases from foreign sources and purchases from domestic sources), were computed as ratio estimates. To do this, linear estimates of the new machinery detail items were developed from the ASM establishments and were ratio adjusted to the corresponding census total for new machinery. In a similar fashion, the ASM linear estimates of the detailed purchased materials items were ratio adjusted to the corresponding census total for cost of parts.

QUALIFICATIONS OF THE DATA

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sampled lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the differences between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of the estimates.

The particular sample selected for the ASM is one of a large number of similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretical, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected statistics in this report. They are presented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, complete-coverage value for specified percentages of all the possible samples).

The complete coverage value would be included in the range:

1. From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
2. From two standard errors below to two standard errors above the derived estimate for about 19 of 20 of all possible samples.
3. From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown as 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total and almost certain confidence that the interval 47,000 to 53,000 includes the complete coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected in the course of the Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or only moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown.

The concept of complete coverage under the conditions prevailing for the ASM is not identical to the complete coverage of the census of manufactures, as the censuses have been conducted. Nearly all types of operational errors that affect the ASM also occur in the censuses. The ASM and the censuses, are conducted under quite different conditions, and operational errors can be better controlled in the ASM than in the censuses. As a result, for many of the census figures, the errors are of the same order of size as the total errors of the corresponding annual survey estimates. The differences between the census and ASM operating conditions also disturb, to some degree, the comparability of the ASM and census data.

Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be of limited reliability. However, the figure may be combined with higher-level totals, creating a broader aggregate, which then may be of acceptable reliability.

APPENDIX C.

Changes in Census of Manufactures Product Classes for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some product classes were revised for 1987. Listed below are the revisions to the product classes]

1987	1982	1987	1982	1987	1982	1987	1982
30521	30411	30899 3089A	3079K pt	34919	34948	35483	36233
30522	30412	32295	32291 pt	34921	3494B	35484	35496
30523	30413	32296	32292 pt	34922	3494C	35485	35495 pt 35497
30524	30414	32297	32294 pt	34923	3494D	35533	35531 pt
30525	30415			34924	3494E	35534	35532 pt
30526	30416	32298	32291 pt 32292 pt 32294 pt	34925	3494F	35543	35541 35542 pt
30534	32934	32311	32317	34926	3494G	35544	35542 pt
30535	32935	32312	32317	34927	3494H	35558	35557 pt
30536	32936	32927	32928 32929	3523C	35234 pt 35237 35238 pt	35561	35511
30537	32937	32961	32963 32965	3523E	35234 pt 35238 pt	35562	35512
30539	32939	32962	32964	3523F	3523A 3523B	35563	35513 pt
30611	3069A pt	33152	33152 34967	35246	35243 35245	35591	35591 35699 pt
30612	3069A pt	33391	33331	3531A	35311	35597	35494
30613	3069A pt	33392	33334	3531B	35312	35599	35595 pt
30614	3069B pt	33398	33321 33323 33399	3531C	35317	35616	36360 36362
30615	3069B pt			3531E	35314 pt	3561C	3561C
30616	3069B pt			3531F	35316	35631	35631 pt
30617	3069B pt	33561 33562 33563	33569	3531G	35318 pt	35651	35513 pt 35514 pt 35691 pt
3069C	3069C 35557 pt	33630	33611	3531H	35313 pt 35318 pt 35319 pt	35652	35513 pt 35514 pt 35691 pt
3069E	30310	33640	33620 pt 33691 pt 33692 pt 33693 pt	3531K	35319 pt 35361 pt 35371 pt	35676	35672
30810	30792			3531M	35313 pt 35314 pt 35319 pt 35372 pt	35692	35694 35695 35696
30820	3079K pt	33650	33612	35337	35331 35332 pt	35697 35698	35699 pt
30830	3079K pt	33660	33620 pt			35711	35731 36629 pt
30840	30794	33690	33691 pt 33692 pt 33693 pt	35338	35332 pt	35712	35734 pt 35735 pt
30850	30795			35339	35333	35721	35732 pt
30861	30797	34234	34232 pt	3533A	35335	35722	35734 pt 35735 pt
30862		34235	34232 pt 35531 pt 35532 pt	3533B	35336	35751	35732 pt 36612 pt
30863				35363	35361 pt		
30864				35364	35362 pt		
30865				35373	35362 pt 35371 pt	35752	35734 pt 35735 pt
30866				35430	35650	35772	35734 pt 35735 pt
30870	3079K pt	34236	34233	35441	34446	35771	35732 pt
30880	3079J pt 3079K pt			34443		35781	35743
30891	3079J pt 3079K pt	34447		34447		35782	35744
30892	3079J pt 3079K pt	34448		34448		35783	35745
30893	3079J pt 3079K pt	34449		34449		3585C	3585A 36993
30894	3079J pt 3079K pt	34461 34462 34463	34460	35374	35362 pt 35372 pt	3585D	3585B 36994 pt
30895	3079J pt	34464 34465		3541D	35411 35412		
30896	2499A pt 3079J pt 3079K pt	34466 34467 34468 34469	34699	35440	35650		
30897	3079J pt 3079K pt	34911 34912 34913	3494A	35454	35453		
30898	3079J pt 3079K pt	34914 34915 34916		35455	35452		
		34917	34949	35481	36231		
		34918	34947	35482	36232		

1987	1982	1987	1982	1987	1982
35931	35996 35997	36411	36410	36991—Con. 36995	36629 pt—Con.
35932	35998	36412	36994 pt	36997	35497 pt 36629 pt
35933	35999	36520	36521 pt	36998	36994 pt
35941	35617 35618 35631 pt	36613	35732 pt 36612 pt	3714A	37143
35942	3561A 3561B 35631 pt	36614	36612 pt	37999	37994 37998
35961 35962 35963	35760	36631	36621 36629 pt	38121	38111
36123 36126	36125	36632	36622	38122	36625 pt 36629
36251	36138 pt 36794	36691	36624	38210	38112 38113 pt
36252	36221	36692	36626	38260	38320 38326
36253	36222	36693	36628	38271	38324
36254	36138 pt 36223	36714	36711 36712	38272 38273	38325
36330	36331 36333	36715	36799 pt	38295	36625 pt 38293
36395	36361 36394 36399	36720	36797	38296	38113 pt
		36799	36629 pt 36799 pt	38440	36931
		36950	35732 pt 36792	38450	36930 36933
		36991 36992	36629 pt	38731	38734
					97819
					36521 pt

APPENDIX D.

Changes in Census of Manufactures

Product Codes for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some product codes were revised for 1987. Listed below are the revisions to the product codes. The terms published and collected are defined as follows: (1) published refers to the code used in the published reports for 1987 and 1982, and (2) collected refers to the code appearing on the report forms for 1987.]

1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
30118 00	30118 00	30118 19 30118 20	30539 77	32939 77	32939 77	30830 11	30793 01	3079K 90	30892 20— Con.	3079D 33— Con.	3079J 61 pt —Con. 3079J 66 pt 3079K 93 pt
3011A 39	3011A 39	3011A 33 3011A 35	30539 79	32939 79	32939 79	30830 13	30793 03	30793 09			
3011C 29	3011C 29	3011C 24 3011C 26 3011C 27	30539 81	32939 81	32939 81	30840 11	30794 21	30794 21	30892 30	3079D 35	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 93 pt
30521 00	30411 00	30411 00	30611 00	3069A 00	3069A 11	30840 12	30794 22	30794 22			
30522 00	30412 00	30412 00	30612 00	3069A 00	3069A 12 3069A 15	30840 13	30794 23	30794 23			
30523 00	30413 00	30413 00	30613 00	3069A 00	3069A 13 3069A 14 3069A 16	30840 14	30794 24	30794 24	30892 90	3079D 39	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 93 pt
30524 00	30414 00	30414 00	30614 00	3069B 00	3069B 11	30840 15	30794 25	30794 25			
30525 00	30415 00	30415 00	30615 00	3069B 00	3069B 12 3069B 13 3069B 14 3069B19	30840 19	30794 26	30794 26			
30526 00	30416 00	30416 00	30616 00	3069B 00	3069B 21	30850 00	30795 00	30795 00			
30534 11	32934 11	32934 11	30617 00	3069B 00	3069B 29	30861 00	30797 41	30797 41	30893 00	3079F 22	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 93 pt
30534 13	32934 13	32934 13	30697 77	30697 77	30697 11 30697 78	30862 10	30797 51	30797 42			
30534 15	32934 15	32934 15	30697 77	30697 77	30697 11 30697 78	30862 20	30797 53	30797 42			
30534 17	32934 17	32934 17	30697 77	30697 77	30697 11 30697 78	30862 90	30797 59	30797 42			
30535 11	32935 11	32935 11	3069C 12	35558 72	35557 72	30863 10	30797 61	30797 44	30894 01	30798 01	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30535 13	32935 13	32935 13	3069C 30	35558 76	35557 76	30864 10	30797 71	30797 45			
30535 15	32935 15	32935 15	3069D 20	3069D 20	3069D 17 3069D 19	30864 20	30797 73	30797 45			
30535 17	32935 17	32935 17	3069D 42	3069D 42	3069D 55 3069D 58	30864 30	30797 75	30797 45	30894 02	30798 02	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30535 19	32935 19	32935 19	3069E 20	30310 00	30310 00	30864 90	30797 79	30797 45			
30535 21	32935 21	32935 21	30810 10	30792 11	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30865 10	30797 81	30797 46	30894 03	30798 03	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30535 23	32935 23	32935 23	30810 10	30792 11	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30865 20	30797 83	30797 46			
30535 29	32935 29	32935 29	30810 20	30792 12	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30865 30	30797 85	30797 46	30894 04	30798 04	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30536 21	32936 21	32936 21	30810 30	30792 13	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30865 40	30797 86	30797 46			
30536 22	32936 22	32936 22	30810 30	30792 13	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30865 90	30797 89	30797 46	30894 05	30798 05	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30536 25	32936 25	32936 25	30810 40	30792 14	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30866 10	30797 43	30797 43			
30536 26	32936 26	32936 26	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30866 90	30797 47	30797 47	30894 06	30798 06	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30536 30	32936 30	32936 30	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30891 01	3079C 11	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt			
30536 35	32936 35	32936 35	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30891 03	3079C 13	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30894 07	30798 07	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30537 29	32937 29	32937 29	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30891 09	3079C 19	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt			
30537 39	32937 39	32937 39	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30892 10	3079D 31	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30894 09	30798 09	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt
30537 41	32937 41	32937 41	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30892 20	3079D 33	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt			
30537 43	32937 43	32937 43	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt	30895 01	30799 01	3079J 61 pt			
30537 49	32937 49	32937 49	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt						
30538 10	32938 10	32938 10	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt						
30538 13	32938 13	32938 13	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt						
30538 15	32938 15	32938 15	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt						
30538 17	32938 17	32938 17	30810 50	30792 19	30792 10 pt 30792 20 pt 30792 30 pt 30792 40 pt						
30538 19	32938 19	32938 19	30820 10	30796 01	3079K 80						
30539 70	32939 70	32939 70	30820 20	30796 02							
30539 73	32939 73	32939 73	30820 30	30796 03							
30539 75	32939 75	32939 75	30820 40	30796 04							
			30820 50	30796 05							
			30820 60	30796 06							
			30820 70	30796 07							
			30820 80	30796 08							
			30820 90	30796 19							

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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
30895 01— Con.	30799 01— Con.	3079J 61 pt —Con. 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt	30896 22— Con.	3079A 21— Con.	3079J 61 pt —Con. 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 05— Con.	3079B 25— Con.	3079J 61 pt —Con. 3079J 65 pt 3079J 66 pt 3079K 94 pt 3079K 99 pt	32927 15	32927 15	32929 11 32929 21
30895 02	30799 02	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt	30896 23	3079A 23	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 06	3079B 26	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 94 pt 3079K 99 pt	32927 34	32927 34	32929 34
30895 03	30799 03	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt	30896 24	3079A 25	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 07	3079B 27	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 94 pt 3079K 99 pt	32927 78	32927 78	32929 51 32929 73 32929 75
30896 11	3079A 11	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30896 25	3079A 27	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 08	3079B 28	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 94 pt 3179K 99	32961 11	32961 11	32963 11 32965 11
30896 12	3079A 12	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30896 26	3079A 28	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 09	3079B 29	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 94 pt 3079K 99 pt	32961 38	32961 38	32963 38 32965 38
30896 13	3079A 13	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30896 27	2499A 94 3079A 29	2499A 94 3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30899 00	3079F 31	3079K 88	32961 98	32961 98	32963 98 32965 98
30896 14	3079A 14	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30897 01	3079F 25	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 95 pt	3089A 11	3079F 41	3079K 93 pt 3079K 94 pt 3079K 95 pt 3079K 99 pt	32962 31	32962 31	32964 31 32966 31
30896 15	3079A 15	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30897 09	3079F 27	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 95 pt	3089A 14	3079F 47	3079K 93 pt 3079K 94 pt 3079K 95 pt 3079K 99 pt	32962 34	32962 34	32964 34 32966 34
30896 16	3079A 16	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 01	3079B 21	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 95 pt	3089A 18	3079F 49	3079K 93 pt 3079K 94 pt 3079K 95 pt 3079K 99 pt	32962 51	32962 51	32964 51 32966 51
30896 17	3079A 17	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 02	3079B 22	3079J 61 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	32295 00	32295 00	32291 00 pt	32962 61	32962 61	32964 61 32966 61
30896 18	3079A 18	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 03	3079B 23	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	32620 15	32620 15	32620 14 32620 52 pt	32962 83	32962 83	32964 83 32966 83
30896 19	3079A 19	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 04	3079B 24	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	32620 19	32620 19	32620 18 32620 52 pt	33121 98	33121 98	33121 79 33121 85 33121 98
30896 21	3079A 20	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 99 pt	30898 05	3079B 25	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 15	32630 15	32630 14 32630 52 pt	33152 01	33152 01	33152 11 pt 33152 13 pt 33152 17 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 22	3079A 21	3079J 61 pt 3079J 62 pt	30898 06	3079B 26	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 19	32630 19	32630 18 32630 52 pt	33152 03	33152 03	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 23	3079A 22	3079J 61 pt 3079J 62 pt	30898 07	3079B 27	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 21	32630 21	32630 20 32630 54 pt	33152 05	33152 05	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 24	3079A 23	3079J 61 pt 3079J 62 pt	30898 08	3079B 28	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 25	32630 25	32630 24 32630 56 pt	33152 07	33152 07	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 25	3079A 24	3079J 61 pt 3079J 62 pt	30898 09	3079B 29	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 29	32630 29	32630 28 32630 58 pt	33152 09	33152 09	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 26	3079A 25	3079J 61 pt 3079J 62 pt	30898 10	3079B 30	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 33	32630 33	32630 32 32630 60 pt	33152 11	33152 11	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 27	3079A 26	3079J 61 pt 3079J 62 pt	30898 11	3079B 31	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 37	32630 37	32630 36 32630 64 pt	33152 13	33152 13	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 28	3079A 27	3079J 61 pt 3079J 62 pt	30898 12	3079B 32	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 41	32630 41	32630 40 32630 68 pt	33152 15	33152 15	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 29	3079A 28	3079J 61 pt 3079J 62 pt	30898 13	3079B 33	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 49	32630 49	32630 48 32630 72 pt	33152 17	33152 17	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 30	3079A 29	3079J 61 pt 3079J 62 pt	30898 14	3079B 34	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 53	32630 53	32630 52 32630 76 pt	33152 19	33152 19	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 31	3079A 30	3079J 61 pt 3079J 62 pt	30898 15	3079B 35	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 57	32630 57	32630 56 32630 80 pt	33152 21	33152 21	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 32	3079A 31	3079J 61 pt 3079J 62 pt	30898 16	3079B 36	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 61	32630 61	32630 60 32630 84 pt	33152 23	33152 23	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 33	3079A 32	3079J 61 pt 3079J 62 pt	30898 17	3079B 37	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 65	32630 65	32630 64 32630 88 pt	33152 25	33152 25	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 34	3079A 33	3079J 61 pt 3079J 62 pt	30898 18	3079B 38	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 69	32630 69	32630 68 32630 92 pt	33152 27	33152 27	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 35	3079A 34	3079J 61 pt 3079J 62 pt	30898 19	3079B 39	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 73	32630 73	32630 72 32630 96 pt	33152 29	33152 29	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 36	3079A 35	3079J 61 pt 3079J 62 pt	30898 20	3079B 40	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 77	32630 77	32630 76 32630 100 pt	33152 31	33152 31	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 37	3079A 36	3079J 61 pt 3079J 62 pt	30898 21	3079B 41	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt 3079K 64 pt	32630 81	32630 81	32630 80 32630 104 pt	33152 33	33152 33	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt
30896 38	3079										

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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published		
33152 03— Con.	33152 03— Con.	33152 11 pt —Con. 34967 19 pt	33157 42— Con.	33157 42— Con.	33157 31 pt 33157 71 pt	33561 66— Con.	33561 66— Con.	33569 92— Con.	34236 21	34236 21	34233 21		
33152 05	33152 05	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 13 pt 34967 17 pt 34967 19 pt	33157 43	33157 43	33157 31 pt 33157 61 pt 33157 71 pt	33562 78 33563 91 33569 91	33562 78 33563 91 33569 91	33630 00	33611 00	33611 00	34236 41	34236 41	34233 41
33152 07	33152 07	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33159 44 33159 45 33159 48	33159 44 33159 45 33159 48	33159 49	33640 11 33640 51	33620 42 33691 51	33640 21	33693 71 33693 91	33693 71 33693 91	34236 81	34236 81	34238 81
33152 09	33152 09	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33211 21	33211 21	33211 22 pt 33211 24 pt 33211 27 pt 33211 30 pt	33640 41 33640 51	33693 71 33693 91	33650 11	33692 31 33692 31	33692 31 33692 31	34292 12	34292 12	34298 98
33152 10	33152 10	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33211 23	33211 23	33211 22 pt 33211 24 pt 33211 27 pt 33211 30 pt	33650 31 33650 51	33612 31 33612 51	33650 11 33650 73	33612 11 33612 73	33612 11 33612 73	34320 01 34320 03 34320 05 34320 07	34320 01 34320 03 34320 05 34320 07	34320 04
33152 12	33152 12	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33217 31	33217 31	33217 32 pt 33217 34 pt 33217 37 pt 33217 40 pt	33660 20 33660 21 33660 22 33660 23	33620 20 33620 21 33620 22 33620 23	33660 20 33660 21 33660 22 33660 23	33620 20 33620 21 33620 22 33620 23	34320 09 34320 11 34320 14 34320 25 34320 47 34320 48	34320 09 34320 11 34320 14 34320 25 34320 47 34320 48	34320 08	
33152 14	33152 14	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33217 33	33217 33	33217 32 pt 33217 34 pt 33217 37 pt 33217 40 pt	33660 25 33660 31	33620 25 33620 31	33660 25 33660 31	33620 25 33620 31	34320 80 34320 82	34320 80 34320 82	34320 55	
33152 16	33152 16	33152 11 pt 33152 13 pt 33152 17 pt 33152 19 pt 34967 11 pt 34967 13 pt 34967 17 pt 34967 19 pt	33252 11	33252 11	33252 12 33252 13	33690 15	33692 11	33692 11	33692 11	34320 94 34320 95	34320 94 34320 95	34320 43	
33152 22	33152 22	33152 33 pt 34967 23 pt	33391 00	33331 00	33331 00	33690 21	33692 33	33692 33	33692 33	34320 96 34320 97	34320 96 34320 97	34320 44	
33152 23	33152 23	33152 23 34967 19 pt	33392 31	33334 31	33334 31	33690 25	33692 41	33692 41	33692 41	34320 90 34320 91	34320 90 34320 91	34320 40	
33152 25	33152 25	33152 25 34967 21	33392 37	33334 37	33334 35 pt	33690 91 33690 98	33693 94 33693 99	33693 94 33693 99	33693 94 33693 99	34320 99	34320 99	34320 98 pt	
33152 30	33152 30	33152 33 pt 34967 23 pt	33392 39	33334 39	33334 38 pt	33991 91 33991 98	33991 91 33991 98	33991 91 33991 98	33991 91 33991 98	34432 44	34432 44	34432 45	
33156 15	33156 15	33156 13	33392 41	33334 41	33334 41	34234 11	34234 11	34234 11	34234 11	34432 46 34432 48	34432 46 34432 48	34432 47	
33156 17	33156 17	33156 13	33392 43	33334 43	33334 45 pt	34234 33	34234 33	34234 33	34234 33	34432 52 34432 54 34432 56 34432 98	34432 52 34432 54 34432 56 34432 98	34432 99	
33156 22	33156 22	33156 21	33392 49	33334 49	33334 48 pt	34234 22	34234 22	34234 22	34234 22	34432 52 34432 54 34432 56 34432 98	34432 52 34432 54 34432 56 34432 98	34432 47	
33157 21	33157 21	33157 31 pt 33157 61 pt 33157 71 pt	33392 51	33334 51	33334 35 pt 33334 38 pt 33334 45 pt 33334 48 pt	34234 44 34234 98	34234 44 34234 98	34234 44 34234 98	34234 44 34234 98	34433 13	34433 13	34433 12 34433 14 34433 48 pt	
33157 22	33157 22	33157 31 pt 33157 61 pt 33157 71 pt	33392 55	33334 55	33334 55	34235 11	34235 11	34235 11	34235 11	34433 17	34433 17	34433 16 34433 18 34433 48 pt	
33157 21	33157 21	33157 31 pt 33157 61 pt 33157 71 pt	33398 01	33321 00	33321 00	34235 12	34235 12	34235 12	34235 12	34433 22	34433 22	34433 21 34433 23 34433 48 pt	
33157 22	33157 22	33157 31 pt 33157 61 pt 33157 71 pt	33398 05	33323 00	33323 00	34235 21	34235 21	34235 21	34235 21	34433 32	34433 32	34433 31 34433 33 34433 48 pt	
33157 23	33157 23	33157 31 pt 33157 61 pt 33157 71 pt	33398 73	33398 73	33398 85	34235 22	34235 22	34235 22	34235 22	34433 38	34433 38	34433 45	
33157 22	33157 22	33157 31 pt 33157 61 pt 33157 71 pt	33398 99	33398 99	33398 23 33398 98 33398 81	34235 31	34235 31	34235 31	34235 31	34433 39	34433 39	34433 38 pt	
33157 23	33157 23	33157 31 pt 33157 61 pt 33157 71 pt	33416 99	33416 99	33416 51 33416 98	34235 33	34235 33	34235 33	34235 33	34433 49	34433 49	34433 48 pt	
33157 41	33157 41	33157 31 pt 33157 61 pt 33157 71 pt	33542 61	33542 61	33542 51 pt 33542 53 pt	34235 39	34235 39	34235 39	34235 39	34433 50	34433 50	34433 50 pt	
33157 42	33157 42	33157 31 pt 33157 61 pt	33542 63	33542 63	33542 51 pt 33542 53 pt	34236 11	34236 11	34236 11	34236 11	34434 13	34434 13	34434 12 pt	
			33561 66	33561 66	33569 92					34434 15	34434 15	34434 18 pt	

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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
34434 17	34434 17	34434 12 pt	34463 12	34463 12	34460 46	34913 35	3494A 45	3494A 45	34931 57	34931 57	34931 56 34931 58
34434 19	34434 19	34434 18 pt	34463 20 34463 22	34463 20 34463 22	34460 49	34913 47	3494A 46	3494A 46	34931 99	34931 99	34931 63 34931 98
34435 21	34435 21	34435 20	34464 10	34464 10	34460 54 pt 34460 56 pt	34913 59	3494A 47	3494A 47	34932 10 34932 20	34932 10 34932 20	34932 00
34435 23	34435 23		34464 13	34464 13	34460 54 pt 34460 56 pt	34913 61	3494A 49	3494A 49	34944 21	34944 21	34944 11
34435 31	34435 31	34435 35				34914 11	3494A 51	3494A 51	34944 31	34944 31	34944 19
34435 33	34435 33					34914 13	3494A 52	3494A 52	34944 41	34944 41	
34435 37	34435 37	34435 38	34464 16	34464 16	34460 54 pt 34460 56 pt	34914 15	3494A 53	3494A 53	34944 51	34944 51	
34435 39	34435 39					34914 17	3494A 54	3494A 54	34944 99	34944 99	
34438 03	34438 03	34438 04	34464 18	34464 18	34460 54 pt 34460 56 pt	34914 21	3494A 55	3494A 55	34945 12 34945 14	34945 12 34945 14	34945 98
34438 05	34438 05					34914 23	3494A 56	3494A 56	34945 16	34945 16	
34438 14	34438 14	34438 15	34465 10	34465 10	34460 54 pt	34914 25	3494A 57	3494A 57	34945 17	34945 17	
34438 16	34438 16		34465 12	34465 12	34460 56 pt	34914 31	3494A 58	3494A 58	34945 99	34945 99	
34438 17	34438 17	34438 18	34465 30	34465 30	34460 62	34914 61	3494A 59	3494A 59	34961 22 34961 31	34961 22 34961 31	34961 21
34438 19	34438 19		34482 11	34482 11	34482 17 34482 27	34915 11	3494A 61	3494A 61	34964 41	34964 41	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34439 31	34439 31	34439 30	34625 11	34625 11	34625 00	34915 23	3494A 63	3494A 63	34964 43	34964 43	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34439 32	34439 32		34625 13	34625 13		34915 35	3494A 65	3494A 65	34964 45	34964 45	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34439 33	34439 33		34625 15	34625 15		34915 47	3494A 67	3494A 67			
34439 34	34439 34		34625 17	34625 17		34915 61	3494A 69	3494A 69	34964 51	34964 51	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34439 51	34439 51	34439 56	34626 11	34626 11	34626 00	34916 11	3494A 31	3494A 31	34964 53	34964 53	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34439 53	34439 53		34626 13	34626 13		34916 23	3494A 32	3494A 32			
34441 21	34441 21	34446 37	34626 15	34626 15		34916 31	3494A 33	3494A 33			
34441 23	34441 23	34446 36	34626 17	34626 17		34916 33	3494A 34	3494A 34			
34441 27	34441 27	34446 34	34627 11	34627 11	34627 00	34916 41	3494A 35	3494A 35	34964 55	34964 55	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34441 29	34441 29	34446 32	34627 13	34627 13		34916 51	3494A 69	3494A 69			
34443 11	34443 11	34446 21	34627 15	34627 15		34916 61	3494A 31	3494A 31			
34443 13	34443 13		34627 17	34627 17		34916 23	3494A 32	3494A 32			
34443 21	34443 21	34446 25	34628 11	34628 11	34628 00	34916 31	3494A 33	3494A 33			
34443 23	34443 23		34628 13	34628 13		34916 33	3494A 34	3494A 34			
34447 21	34447 21	34446 47	34628 15	34628 15		34916 41	3494A 35	3494A 35	34964 55	34964 55	34964 31 pt 34964 61 pt 34964 71 pt 34964 99 pt
34447 25	34447 25	34446 46	34628 17	34628 17		34916 53	3494A 36	3494A 36			
34447 31	34447 31	34446 11	34692 20	34692 20	34692 99	34916 65	3494A 38	3494A 38	34966 23	34966 23	34966 13
34447 41	34447 41	34446 51	34692 88	34692 88		34916 77	3494A 71	3494A 71	34966 25	34966 25	
34448 11	34448 11	34446 62 pt	34692 98	34692 98		34916 79	3494A 75	3494A 75	34966 27	34966 27	34966 21
34448 13	34448 13	34446 64 pt	34692 99	34692 99		34916 98	3494A 98	3494A 98	34968 45	34968 45	34968 49
34448 19	34448 19		34696 00	34696 00	34699 99	34917 11	34949 11	34949 11	34968 46	34968 46	
34449 31	34449 31	34446 15	34699 98	34699 98		34917 13	34949 13	34949 13	34968 47	34968 47	
34449 41	34449 41	34446 62 pt 34446 64 pt	34790 10	34790 10	34790 19	34917 15	34949 15	34949 15	34968 81	34968 81	34968 98
34449 53	34449 53	34446 44	34790 11	34790 11		34917 27	34949 27	34949 27	34992 13	34992 13	34992 12 34992 19
34449 55	34449 55	34446 42	34790 21	34790 21		34917 39	34949 39	34949 39	34995 21	34995 21	34995 13 34995 15
34449 62	34449 62	34446 62 pt	34911 21	3494A 11	3494A 11	34917 98	34949 98	34949 98	34995 31	34995 31	34995 19
34449 65	34449 65	34446 64 pt	34911 23	3494A 12	3494A 12	34917 00	34947 00	34947 00	34995 39	34995 39	
34449 98	34449 98	34446 98	34912 01	3494A 21	3494A 21	34918 00	34947 00	34947 00	34998 25	34998 25	34998 98
34461 10	34461 10	34460 07	34912 11	3494A 22	3494A 22	34919 00	34948 00	34948 00	34998 99	34998 99	
34461 12	34461 12	34460 09	34912 21	3494A 23	3494A 23	34921 00	3494B 00	3494B 00	35111 01	35111 01	35111 00
34461 15	34461 15	34460 12	34912 23	3494A 24	3494A 24	34922 00	3494C 00	3494C 00	35111 02	35111 02	
34461 17	34461 17	34460 17	34912 31	3494A 25	3494A 25	34925 00	3494E 00	3494E 00	35112 00	35112 00	35112 00 pt
34462 10	34462 10	34460 31	34912 35	3494A 26	3494A 26	34923 00	3494D 00	3494D 00	35112 21	35112 21	35112 01 pt 35112 15 35112 16
34462 12	34462 12	34460 36	34912 41	3494A 27	3494A 27	34924 00	3494E 00	3494E 00	35112 22	35112 22	35112 01 pt 35112 17
34462 22	34462 22	34460 22	34912 43	3494A 29	3494A 29	34925 00	3494F 00	3494F 00	35112 23	35112 23	35112 08
34462 26	34462 26	34460 51	34913 11	3494A 39	3494A 39	34926 00	3494G 00	3494G 00	35112 24	35112 24	35112 18
34463 10	34463 10	34460 41	34913 23	3494A 43	3494A 43	34927 00	3494H 00	3494H 00	35112 24	35112 24	35112 09 35112 19

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35112 74	35112 74	35112 75 pt	3531E 00	3531E 00	35314 00 pt	35337 22	35337 22	35331 41	35364 03	35364 03	35362 09 35362 15 pt	
35112 76	35112 76	35112 75 pt 35112 77	3531F 00	3531F 00	35316 00	35337 24	35337 24	35331 46	35364 04	35364 04	35362 11 35362 15 pt	
35112 79	35112 79	35112 00 pt	3531G 00	3531G 00	35318 00 pt	35337 25	35337 25					
35112 83	35112 83		3531H 00	3531H 00	35313 00 pt 35318 00 pt 35319 85	35337 26	35337 28	35331 43	35364 05	35364 05	35362 13 35362 15 pt	
35199 01	35199 01	35199 98 pt				35337 27	35337 27		35364 06	35364 06	35362 14 35362 15 pt	
35199 33	35199 26	35199 26	3531K 06	3531K 06	35319 06	35337 45	35337 45	35331 45				
35199 41	35199 41	35199 03	3531K 07	3531K 07	35319 07	35337 47	35337 47	35331 47	35364 17	35364 17	35362 55 pt	
35199 42	35199 42								35364 52	35364 52	35362 52	
35199 43	35199 43	35199 04	3531K 11	3531K 11	35319 11	35337 48	35337 48	-35331 48	35364 54	35364 54	35362 55 pt	
35199 44	35199 44		3531K 20	3531K 20	35319 20	35337 59	35337 59	35331 59				
35199 45	35199 45	35199 05	3531K 21	3531K 21	35319 21	35337 61	35337 61	35332 61 pt	35373 01	35373 01	35371 23 pt	
35199 46	35199 46								35373 02	35373 02		
35199 47	35199 47	35199 06 pt 35199 07 pt	3531K 22	3531K 22	35319 23	35338 31	35338 31	35332 31	35373 03	35373 03	35371 11 pt	
35199 48	35199 48	35199 06 pt 35199 07 pt	3531K 24	3531K 24		35338 51	35338 51	35332 51	35373 05	35373 05	35371 36 pt 35371 37 pt 35371 38 pt	
35199 49	35199 51	35199 14	3531K 25	3531K 25	35319 25	35338 55	35338 55	35332 55				
35199 52	35199 52		3531K 27	3531K 27	35319 27	35338 98	35338 98	35332 98	35373 06	35373 06	35371 36 pt 35371 37 pt 35371 38 pt	
35199 53	35199 53	35199 15	3531K 53	3531K 53	35319 52	35338 99	35336 99	35332 61 pt				
35199 54	35199 54		3531K 55	3531K 55					35373 08	35373 08	35371 11 pt	
35199 55	35199 55	35199 16	3531K 61	35363 36	35381 36	35339 12	35339 12	35333 12	35373 12	35373 12	35371 61	
35199 56	35199 56		3531K 70	3531K 70	35319 70	35339 13	35339 13	35333 13				
35199 57	35199 57	35199 17	3531K 74	3531K 74	35319 72	35339 14	35339 14	35333 14	35373 15	35373 15	35371 23 pt 35371 41 pt	
35199 58	35199 58				35319 73	35339 19	35339 19	35333 19				
35199 59	35199 59	35199 18	3531K 77	3531K 77	35319 75 35319 76	35339 21	35339 21	35333 21	35373 16	35373 16	35371 11 pt	
35199 60	35199 60											
35199 61	35199 61	35199 19	3531K 82	3531K 82	35319 82	35339 53	35339 53	35333 53				
35199 62	35199 62											
35199 91	35199 91	35199 22 pt 35199 23 pt 35199 28 pt 35199 29 pt 35199 98 pt	3531K 90	3531K 40 35373 90	35319 41 35371 91 35371 93	35339 55	35339 55	35333 55	35373 18	35373 18	35371 11 pt	
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			3531M 01	3531M 01	35313 00 pt	35339 61	35339 61	35333 61	35373 21	35373 21	35371 55	
35199 92	35199 92	35199 22 pt 35199 23 pt 35199 28 pt 35199 29 pt 35199 98 pt	3531M 03	3531M 03	35314 00 pt	35339 65	35339 65	35333 65	35373 25	35373 25	35371 99 pt	
			3531M 05	3531M 05	35319 84 pt 35319 86 pt	35339 71	35339 71	35333 71	35373 26	35373 26	35371 75	
35239 26	35239 26	35239 21 35239 25	3531M 07	3531M 07	35319 84 pt 35319 86 pt	35339 98	35339 98	35333 98	35373 28	35373 28	35371 81	
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35239 31	35239 31	35239 01 35239 02 35239 03 35239 04 35239 05 35239 06 35239 07 35239 08 35239 09 35239 11 35239 12 35239 19 35239 30	3531M 09	3531M 09	35319 84 pt 35319 88 pt	3533A 10	3533A 10	35335 10	35373 31	35373 31	35371 71	
			3531M 15	3531M 19	35319 84 pt 35319 66 pt	3533B 21	3533B 21	35336 21	35373 32	35373 32	35371 85	
				35374 15	35372 85 pt	3533B 32	3533B 32	35336 31	35373 35	35373 35	35364 41 35362 41	
			35329 33	35329 33	35329 31 pt 35329 35 pt	3533B 34	3533B 34		35373 39	35373 39	35371 48 35371 99 pt	
				35329 34	35329 34	35329 31 pt 35329 35 pt	35363 01	35363 01	35361 11	35374 11	35374 11	35372 11
						35363 02	35363 02					
						35363 03	35363 03					
						35363 13	35363 13	35361 13	35374 17	35364 57	35362 57	
						35363 15	35363 15	35361 14	35374 19	35374 19	35372 85 pt	
35239 53	35239 53	35239 50 35239 51	35329 37	35329 37	35329 39	35363 16	35363 18	35361 16	35419 21	35419 21	35419 41	
3523C 00	3523C 00	35234 00 pt 35237 00 35238 00 pt	35329 41	35329 41		35363 18	35363 18	35361 16	35419 22	35419 22		
			35329 43	35329 43					35419 23	35419 23		
						35363 21	35363 32	35361 33	35419 24	35419 24		
								35361 39 pt	35419 25	35419 25		
									35419 26	35419 26		
3523F 00	3523F 00	3523A 00 3523B 00	35337 11	35337 11	35331 11	35363 34	35363 34	35361 35 35361 39 pt	3541D 00	3541D 00	35411 00 35412 00	
			35337 12	35337 12	35331 12							
35246 00	35246 00	35243 00 35245 00	35337 14	35337 14	35331 14	35383 37	35363 37	35361 39 pt	35421 00	35421 00	35421 10 35421 20	
						35363 38	35363 38					
3531A 00	3531A 00	35311 00	35337 15	35337 15	35331 15	35363 45	35363 45	35361 45	35424 01	35424 01	35424 11	
									35424 02	35424 02		
3531B 00	3531B 00	35312 00	35337 16	35337 16	35331 16	35364 01	35364 01	35382 07	35424 03	35424 03	35424 75	
								35362 15 pt	35424 04	35424 04		
3531C 00	3531C 00	35317 10 35317 20 35317 30	35337 17	35337 17	35331 17	35364 02	35364 02	35362 08 35362 15 pt	35424 05	35424 05		
									35430 11	35650 11	35650 11	

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35430 98	35650 98	35650 98	35462 72	35462 72	35462 73 35462 74 35462 75 35462 76 35462 77 35462 78	35484 09	35496 19	35496 19	35543 03	35543 03	35541 28 pt 35542 73 pt
35441 23	35441 23	35441 29				35485 01	35497 61	35497 61	35543 04	35543 04	35541 25 35542 73 pt
35441 25	35441 25					35485 02	35497 65	35497 65			
35441 42	35441 42	35441 91				35485 03	35497 67	35497 67	35543 05	35543 05	35541 28 pt 35542 73 pt
35441 44	35441 44					35485 04	35497 73	35497 73			
35441 83	35441 83		35463 12	35463 12	35462 19	35485 05	35497 74	35497 63 35497 75	35543 09	35543 09	35541 31 35542 73 pt
35441 89	35441 89		35463 14	35463 14					35543 11	35543 11	35541 49 pt 35542 73 pt
35442 15	35442 15	35442 21 35442 25 pt	35473 48	35473 48	35473 56	35485 07	35495 55	35495 55	35543 12	35543 12	35541 49 pt 35542 73 pt
35442 16	35442 16	35442 25 pt	35473 51	35473 51		35485 09	35497 81	35497 81	35543 13	35543 13	35541 45 35542 73 pt
35442 17	35442 17	35442 62 pt	35473 52	35473 52		35492 13	35492 13	35492 19	35543 14	35543 14	35541 49 pt 35542 73 pt
35442 18	35442 18					35495 01	35495 01	35495 10	35543 15	35543 15	35541 41 35541 43 35541 49 pt 35542 73 pt
35442 19	35442 19					35495 02	35495 02				
35442 23	35442 23					35495 03	35495 03				
35442 41	35442 41	35442 33	35481 03	36231 31	36231 31	35495 92	35495 92	35495 98	35543 21	35543 21	35541 59 pt 35542 73 pt
35442 42	35442 42		35481 04	36231 32	36231 32	35495 95	35495 95				
35442 45	35442 45	35442 62 pt	35481 05	36231 33	36231 33	35521 38	35521 38	35521 42 35521 47	35543 22	35543 22	35541 51 35542 73 pt
35442 47	35442 47		35481 06	36231 35	36231 35	35521 39	35521 39	35521 46 35521 48	35543 23	35543 23	35541 53 35542 73 pt
35442 67	35442 67								35543 24	35543 24	35541 54 pt 35541 59 pt 35542 73 pt
35451 53	35451 53	35451 43 35451 44	35481 07	36231 52	36231 52	35521 68	35521 68	35521 67	35543 25	35543 25	35541 54 pt 35541 59 pt 35542 73 pt
35451 54	35451 54	35451 48 35451 49	35481 08	36231 53	36231 53	35521 69	35521 69		35543 26	35543 26	35541 56 35541 59 pt 35542 73 pt
35451 55	35451 55		35481 09	36231 54	36231 54	35521 84	35521 84	35521 86			
35454 12	35454 12	35453 12	35481 11	36231 56	36231 56	35521 85	35521 85				
35454 14	35454 14	35453 14	35481 12	36231 57	36231 57	35533 11	35533 11	35531 11	35544 01	35544 01	35542 89
35454 17	35454 17	35453 17	35481 19	36231 59	36231 59	35533 13	35533 13	35531 13			
35454 31	35454 31	35453 31	35482 01	36232 01	36232 41	35533 15	35533 15	35531 15	35544 02	35544 02	35542 83
35454 37	35454 37	35453 37	35482 02	36232 02	36232 41	35533 19	35533 19	35531 62	35544 03	35544 03	35542 85
35454 38	35454 38	35453 38	35482 03	36232 11	36232 11	35533 21	35533 21	35531 73 pt	35544 04	35544 04	35542 85
35454 41	35454 41	35453 41	35482 04	36232 23	36232 23	35533 25	35533 25	35531 75 pt	35544 05	35544 05	35542 87
35454 43	35454 43	35453 43	35482 05	36232 25	36232 25	35533 27	35533 27		35551 02	35551 02	35551 01 35551 03 35551 05 35551 08
35454 45	35454 45	35453 45	35482 06	36232 31	36232 31	35533 39	35533 39	35531 73 pt	35553 05	35553 05	35553 01 35553 02 35553 04
35454 51	35454 51	35453 51	35482 07	36232 43	36232 59 pt 36232 64 pt	35533 39	35533 39	35531 73 pt	35553 08	35553 08	35553 11 35553 12
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35454 98	35454 98	35453 98				35533 45	35533 45	35531 98 pt	35558 02	35558 02	35557 01
35455 11	35455 11	35452 11	35482 11	36232 52	36232 52	35533 47	35533 47		35558 09	35558 09	35557 01
35455 13	35455 13	35452 13	35482 12	36232 54	36232 54	35533 49	35533 49	35531 98 pt	35558 69	35558 69	35557 69
35455 15	35455 15	35452 15	35482 13	36232 55	36232 55	35533 51	35533 51	35531 73 pt	35558 83	35558 83	35557 83
35455 17	35455 17	35452 17	35482 14	36232 58	36232 58	35533 53	35533 53	35531 75 pt	35558 85	35558 85	35557 85
35455 21	35455 21	35452 21	35482 15	36232 62	36232 61 36232 65	35533 55	35533 55	35531 98 pt	35558 87	35558 87	35557 87
35455 61	35455 61	35452 61	35482 16	36232 66	36232 64 pt 36232 68 pt	35533 57	35533 57		35558 89	35558 89	35557 89
35455 65	35455 65	35452 65				35533 59	35533 59	35531 98 pt	35558 99	35558 99	35557 99
35455 71	35455 71	35452 71	35483 05	36233 13	36233 13	35533 61	35533 61		35561 02	35561 02	35511 41 pt 35511 99 pt
35455 81	35455 81	35452 99 pt	35483 06	36233 23	36233 23	35533 63	35533 63		35561 05	35561 05	35511 73
35455 83	35455 83		35483 07	36233 31	36233 31	35533 65	35533 65		35561 06	35561 06	35511 83
35455 91	35455 91	35452 92	35483 08	36233 52	36233 52	35533 67	35533 67				
35455 92	35455 92		35483 09	36233 61	36233 61	35533 69	35533 69				
35455 93	35455 93	35452 99 pt	35483 11	36233 71	36233 71	35533 71	35533 71				
35455 94	35455 94	35452 94	35483 13	36233 81	36233 81	35533 73	35533 73				
35455 95	35455 95	35452 95	35483 15	36233 91	36233 91	35533 75	35533 75				
35455 96	35455 96	35452 99 pt	35484 01	35496 01	35496 01	35533 77	35533 77				
35455 97	35455 97		35484 02	35496 05	35496 05	35533 79	35533 79				
35455 98	35455 98		35484 03	35496 09	35496 09	35533 81	35533 81				
35462 42	35462 42	35462 43	35484 04	35496 15	35496 15	35533 83	35533 83				
35462 44	35462 44		35484 05	35496 17	35496 17	35533 85	35533 85				
35462 47	35462 47	35462 45 35462 49									

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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
35561 07	35511 07	35511 91	35593 01	35593 11	35593 11	35599 13	35599 13	35595 41 pt 35595 98 pt	35616 00	35616 00	3561C 00
35561 08	35511 08	35511 99 pt	35593 03	35593 31	35593 31	35599 15	35599 15	35595 41 pt 35595 98 pt	35645 46 35645 47	35645 46 35645 47	35645 49
35561 09	35511 09	35511 41 pt	35593 05	35593 32	35593 32	35599 17	35599 17	35595 41 pt 35595 98 pt	35646 10 35646 20	35646 10 35646 20	35646 00
35561 11	35511 11	35511 99 pt	35593 07	35593 34	35593 34	35599 19	35599 19	35595 41 pt 35595 98 pt	35651 01	35514 15 35691 15	35514 15 35691 15
35561 19	35511 19		35593 09	35593 35	35593 35	35599 22	35599 22	35595 41 pt 35595 98 pt	35651 02	35514 22 35691 22	35514 22 35691 22
35561 21	35511 21		35593 11	35593 52	35593 52	35599 25	35599 25	35595 41 pt 35595 98 pt	35651 03	35514 26 35691 26	35514 26 35691 26
35562 11	35512 11	35512 11	35593 13	35593 53	35593 53	35599 27	35599 27	35595 41 pt	35651 04	35514 29 35691 29	35514 29 35691 29
35562 21	35512 21	35512 21	35593 15	35593 61	35593 61	35599 29	35599 29	35595 41 pt 35595 98 pt	35651 05	35514 30 35691 30	35514 30 35691 30
35562 31	35512 31	35512 31	35593 17	35593 71	35593 71	35599 31	35599 31	35595 45	35651 06	35514 32 35691 32	35514 32 35691 32
35562 41	35512 41	35512 41	35593 19	35593 72	35593 72	35599 33	35599 33	35595 49	35651 07	35514 33 35691 33	35514 33 35691 33
35562 51	35512 51	35512 51	35593 21	35593 21	35593 79	35599 39	35599 39	35595 43	35651 08	35514 35 35691 35	35514 35 35691 35
35562 65	35512 65	35512 61	35593 23	35593 23	35593 79	35599 43	35599 43	35595 52	35651 09	35514 41 35691 41	35514 41 35691 41
35562 71	35512 71	35512 71	35593 25	35593 25	35593 25	35599 45	35599 45		35651 11	35514 52 35691 52	35514 52 35691 52
35562 75	35512 75	35512 75	35593 27	35593 27	35593 81	35599 47	35599 47	35595 85 pt	35651 12	35514 53 35691 53	35514 53 35691 53
35562 85	35512 85	35512 92 pt	35593 28	35593 28	35593 29	35599 49	35599 49	35595 98 pt	35651 13	35514 54 35691 54	35514 54 35691 54
35562 91	35512 91	35512 87	35594 01	35594 11	35594 11	35599 51	35599 51		35651 14	35514 55 35691 55	35514 55 35691 55
35563 01	35513 01	35513 59 pt	35594 03	35594 31	35594 31	35599 53	35599 53	35595 73	35651 15	35514 63 35691 63	35514 63 35691 63
35563 02	35513 02	35513 39	35594 05	35594 51	35594 51	35599 55	35599 55		35651 16	35514 71 35691 71	35514 71 35691 71
35563 03	35513 03	35513 59 pt	35594 09	35594 09	35594 79	35599 67	35599 67	35595 86 pt	35651 17	35514 81 35691 81	35514 81 35691 81
35563 04	35513 04		35594 13	35594 13	35594 15	35599 69	35599 69	35595 83 pt	35651 18	35514 82 35691 82	35514 82 35691 82
35563 05	35513 05	35513 23 pt	35594 17	35594 17	35594 81	35599 71	35599 71	35595 82 pt	35651 19	35514 83 35691 83	35514 83 35691 83
35563 06	35513 06	35513 52	35594 19	35594 19	35594 21	35599 73	35599 73	35595 84 pt	35651 21	35514 84 35691 84	35514 84 35691 84 pt
35563 07	35513 07	35513 59 pt	35594 21	35594 21	35595 95	35599 75	35599 75	35595 86 pt	35651 22	35514 11 35691 85	35513 67 35691 84 pt
35563 08	35513 08	35513 49	35596 01	35596 01		35599 61	35599 61	35595 96	35652 00	35514 91	35513 83 pt
35563 09	35513 09	35513 59 pt	35596 03	35596 03		35599 63	35599 63		35652 00	35514 91	35514 91
35563 11	35513 11	35513 13	35596 05	35596 05		35599 65	35599 65	35595 82 pt	35652 00	35514 91	35691 91
35563 12	35513 12	35513 23 pt	35596 07	35596 07		35599 67	35599 67	35595 82 pt	35652 00	35514 91	35691 91
35563 14	35513 14	35513 59 pt	35596 09	35596 09		35599 69	35599 69	35595 83 pt	35674 01	35674 01	35674 11 pt
35563 15	35513 15	35513 29	35596 11	35596 11		35599 71	35599 71	35595 84 pt	35674 02	35674 02	35674 17
35563 21	35513 21	35513 83 pt	35596 13	35596 13		35599 73	35599 73	35595 85 pt	35674 03	35674 03	35674 19 pt
35591 01	35591 01	35591 00 pt	35596 15	35596 15		35599 75	35599 75	35595 86 pt	35674 04	35674 04	35674 31 pt
35591 03	35591 03		35596 17	35596 17		35599 77	35599 77	35595 94	35675 01	35675 01	35675 51
35591 05	35591 05		35596 19	35596 19		35599 79	35599 79	35595 98 pt	35675 02	35675 02	35675 59
35591 07	35591 07	35591 00 pt	35596 21	35596 21		35599 80	35599 80	35595 98 pt	35675 03	35675 03	35675 03
	35698 33	35699 97 pt	35596 43	35596 43		35599 81	35599 81		35675 11	35675 11	35675 91
			35596 45	35596 45		35599 82	35599 82	35595 62 pt	35675 12	35675 12	35675 91
			35596 47	35596 47		35599 83	35599 83	35595 98 pt	35676 00	35676 00	35672 00 pt
			35596 49	35596 49		35599 84	35599 84		35676 01	35676 01	35672 11
			35596 51	35596 51		35599 85	35599 85	35595 98 pt			
35591 09	35591 09	35591 00 pt	35596 53	35596 53		35599 86	35599 86	35595 98 pt			
35591 11	35591 11		35596 55	35596 55		35599 87	35599 87				
35591 13	35591 13	35591 00 pt	35597 01	35494 01	35494 01	35599 88	36362 74	36362 74			
35591 15	35591 15	35591 00 pt	35597 02	35494 03	35494 03	35599 89	36362 75	36362 75			
35592 01	35592 21	35592 21	35597 03	35494 05	35494 05	35599 90	36362 85	36362 85			
35592 03	35592 33	35592 33	35597 04	35494 07	35494 07	35599 91	36362 94	36362 94			
35592 05	35592 35	35592 35	35597 05	35494 09	35494 09	35599 92	36362 95	36362 95			
35592 07	35592 54	35592 54	35597 06	35494 11	35494 11	35599 93	36362 96	36362 96			
35592 09	35592 09	35592 98 pt	35597 07	35494 13	35494 13	35599 94	36362 97	36362 97			
35592 11	35592 11		35597 08	35494 15	35494 15	35599 95	36362 98	36362 98			
35592 15	35592 15	35592 41	35597 09	35494 17	35494 17	35599 96	36362 99	36362 99			
		35592 42	35597 10	35494 19	35494 19	35599 97	36362 100	36362 100			
		35592 98 pt	35597 11	35494 21	35494 21	35599 98	36362 101	36362 101			
35592 19	35592 97	35592 97	35597 12	35494 23	35494 23	35599 99	36362 102	36362 102			

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35676 03	35676 03	35672 61	35752 00	35733 40	35734 30 pt 35735 51 pt	35892 99	35892 99	35892 93 pt	35963 05	35763 05	35760 63
35676 04	35676 04	35672 00 pt	35771 00	35732 30 35732 61	35732 00 pt	35893 01 35893 02	35893 01 35893 02	35893 11	35963 09	35763 09	35760 84
35676 05	35676 05	35672 41 pt	35772 00	35733 30	35734 30 pt 35735 51 pt 35733 60	35893 08 35893 09	35893 08 35893 09	35893 98	36122 02 36122 04 36122 06 36122 14 36122 16 36122 19 36122 21 36122 23 36122 28 36122 29	36122 02 36122 04 36122 06 36122 14 36122 16 36122 19 36122 21 36122 23 36122 28 36122 29	36122 00
35676 06	35676 06	35672 00 pt	35781 00	35743 00	35743 00	35921 01	35921 01	35921 11	35921 02	35921 02	35921 13
35676 17	35676 17	35672 41 pt	35782 00	35744 00	35744 00	35921 03	35921 03	35921 71	35921 04	35921 04	35922 53
35676 19	35676 19		35783 00	35745 00	35745 10 35745 31	35922 01	35922 01	35922 21	35922 02	35922 02	35922 23
35681 11	35681 11	35681 15	3579A 00	3579A 00	3579A 20 3579A 40 3579A 41 3579A 44 3579A 50 3579A 55	35922 03	35922 03	35922 51	35922 04	35922 04	36122 32 36122 33 36122 37 36122 39 36122 41 36122 42 36122 43 36122 44
35682 00	35682 00	35694 00 35695 00 35696 00	35820 35	35820 35	35820 24	35922 05	35922 05	35922 55	35922 06	35922 06	35922 57
35693 04	35693 04	35693 01 pt 35693 02 pt 35693 03 pt	35820 36	35820 36		35923 01	35923 01	35923 61	35923 02	35923 02	36123 01 36123 02
35693 05	35693 05	35693 01 pt 35693 02 pt 35693 03 pt	35856 00	35856 00	35856 11 35856 30	35923 09	35923 09	35922 59	35923 04	35923 04	36123 03 36123 04
35693 06	35693 06	35693 01 pt 35693 02 pt 35693 03 pt	35859 05	35859 05	35859 09	35923 01	35923 01	35923 61	35923 02	35923 02	36123 03 36123 04
35697 00	35697 00	35699 97 pt	35859 07	35859 07		35923 02	35923 02	35923 63	35923 05	35923 05	36123 05 36123 06
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35698 02	35698 02		3585D 10	3585B 10	3585B 10	35932 00	35998 00	35998 00	36127 11	36127 11	36127 00
35698 03	35698 03	35699 32	3585D 20	3585B 20	3585B 20	35933 00	35999 00	35999 00	36127 31	36127 31	36127 78
35698 04	35698 04		3585D 30	3585B 30	3585B 30	35941 10	35619 00	35617 00 35618 00	36249 94	36249 94	36249 98
35698 05	35698 05	35699 33	3585D 40	3585B 40	3585B 40	35941 20	35631 50	35631 40 pt	36251 00	36138 10	36138 00 pt
35698 06	35698 06		3585D 50	3585B 50	3585B 50	35942 10	3561D 00	3561A 00 3561B 00	36252 00	36221 00	36221 00
35698 07	35698 07	35699 35	3585D 60	3585B 60	3585B 60	35942 20	35631 60	35631 40 pt	36253 00	36222 00	36222 00
35698 08	35698 08		3585D 70	3585B 70	3585B 70	35961 01	35761 01	35760 13	36254 00	36138 20	36138 00 pt
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35698 18	35698 18		35892 26	35892 26	35892 25 35892 28	35961 17	35761 17	35760 30	36293 03	36293 03	36293 99
35698 21	35698 21	35699 51	35892 27	35892 27	35892 93 pt	35962 01	35762 01	35760 32	36293 04	36293 04	36293 05
35698 22	35698 22		35892 27	35892 27	35892 93 pt	35962 03	35762 03	35760 33	36293 05	36293 05	36293 09
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35698 25	35698 25	35699 71	35892 26	35892 26	35892 25 35892 28	35962 07	35762 07	35760 37 pt	36313 10	36313 10	36313 00
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35698 36	35698 36		35892 45	35892 45	35892 93 pt	35962 23	35762 23	35760 52	36333 71	36333 71	36333 95
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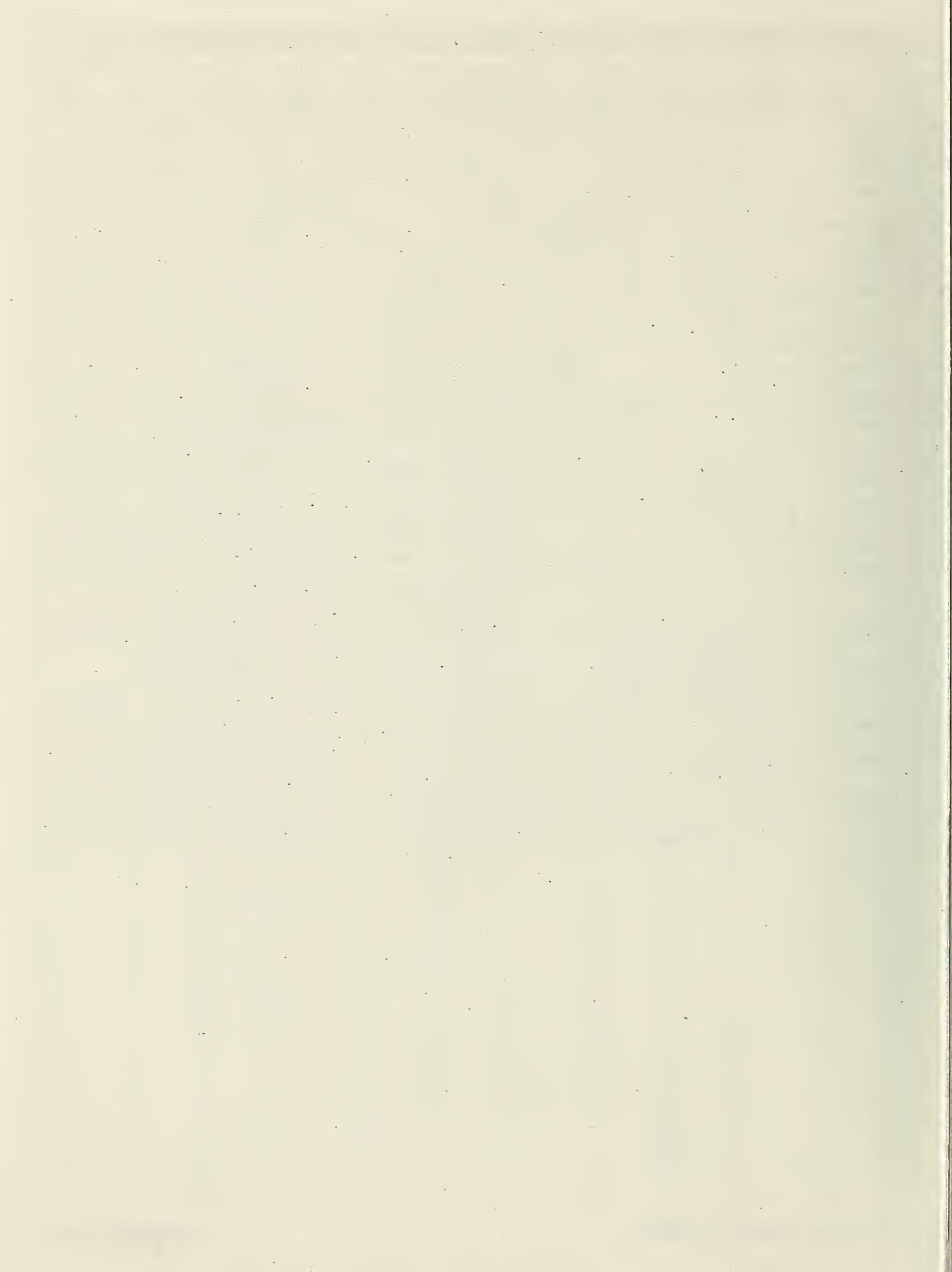
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36395 30	36394 00 pt	36399 60							37131 11	37131 40	37131 40
36395 20	36361 84	36361 84	36920 07	36920 07	36920 10 pt 36920 70 pt 36920 82 pt 36920 92 pt	37112 03	37112 03	37112 11 pt 37112 13 pt	37131 13	37131 13	37131 42 37131 46
36395 40	36394 00 pt	36399 91							37131 15	37131 48	37131 48
36411 00	36410 10	36410 20 36410 55 36410 63	36920 09	36920 09	36920 95	37112 05	37112 05	37112 11 pt 37112 13 pt	37131 16	37131 50	37131 50
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			36941 02	36941 02	36941 16				37131 43	37131 30	37131 30
36489 12	36489 12	36489 11 pt 36489 19 pt	36941 03	36941 03	36941 31	37112 07	37112 07	37112 11 pt 37112 13 pt 37112 15 pt	37131 49	37131 49	37131 12 pt 37131 25
36489 16	36489 16	36489 11 pt	36941 04	36941 04	36941 35				37131 53	37131 33	37131 33
36489 17	36489 17	36489 19 pt	36942 01	36942 01	36942 14 36942 28 pt	37112 07	37112 07	37112 11 pt 37112 13 pt 37112 15 pt	37131 55	37131 34	37131 34
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36520 00	36520 00	36521 00 36521 19	36942 02	36942 02	36942 28 pt	37112 08	37112 08	37112 23 pt 37112 25 pt 37112 26 pt	37131 61	37131 36	37131 36
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36520 03	36520 03	36521 01 pt 36521 02 pt	36942 04	36942 04	36942 37 36942 41 36942 42	37112 09	37112 09	37112 11 pt 37112 13 pt 37112 15 pt	37131 63	37131 56	37131 56
36520 05	36520 05	36521 03 36521 04	36943 01	36943 01	36943 11 36943 42 pt				37131 69	37131 69	37131 60 pt
36520 07	36520 07	36521 05	36943 02	36943 02	36943 42 pt	37112 31	37112 31	37112 11 pt 37112 13 pt 37112 15 pt	37132 01	37132 79	37132 79
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36520 19	36520 19	36521 11 36521 13 36521 14 36521 16	36947 05	36947 05	36947 05				37132 05	37132 05	
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36613 00	35732 50	35732 00 pt 36612 20	36612 20	36612 20	36612 00 pt				37132 07	37132 07	
36614 00	36612 40	36612 00 pt	36949 11	36949 11	36949 02	37112 34	37112 34	37112 26 pt	37132 08	37132 08	
36631 00	36621 00	36621 00 36629 41	36629 41	36629 00 pt	36629 00 pt				37132 09	37132 09	
36632 00	36622 00	36622 00	36949 13	36949 13	36949 05 36949 06	37112 35	37112 35	37112 15 pt 37112 17 pt 37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37132 15	37132 15	
36691 00	36624 00	36624 00	36949 19	36949 19	36949 09 pt				37132 16	37132 16	
36692 00	36626 00	36626 00	36950 00	35732 20	35732 00 pt 36792 00	37112 36	37112 36	37112 15 pt 37112 17 pt 37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37132 17	37132 17	
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36714 00	36714 00	36711 00 36712 00	36992 00	36629 20	36629 00 pt	37112 39	37112 39	37112 11 pt 37112 13 pt 37112 15 pt	37132 19	37132 19	
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36715 00	36799 10	36799 00 pt	36997 00	35497 65	35497 65	37112 39	37112 39	37112 11 pt 37112 13 pt 37112 15 pt	37132 25	37132 77	37132 77
36720 00	36797 00	36797 00	36998 04	36994 82	36994 82				37142 26	37142 26	37142 98 pt
36799 20	36799 20	36629 00 pt 36629 42	36998 01	36994 51	36994 51	37112 40	37112 40	37112 15 pt 37112 17 pt 37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37142 27	37142 27	
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36920 04	36920 04	36920 70 pt 36920 82 pt	37112 01	37112 01	37112 11 pt 37112 13 pt 37112 15 pt 37112 17 pt 37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37112 44	37112 44	37112 15 pt 37112 17 pt 37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37142 51	37142 51	
36920 05	36920 05	36920 10 pt 36920 70 pt	37112 02	37112 02	37112 23 pt 37112 25 pt				37142 52	37142 52	

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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
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3714A 03	3714A 03	37143 23	37322 23	37322 23	37322 47	37433 11	37433 71	37433 71	36629 44	36629 00 pt	
3714A 04	3714A 04	37143 26	37322 25	37322 25	37322 48	37433 12	37433 12	37433 79	38210 10	38112 00	38112 00
3714A 05	3714A 05	37143 49 pt	37322 27	37322 27	37322 55 pt	37433 13	37433 13		38210 20	38113 20	38113 00 pt
3714A 06	3714A 06		37322 28	37322 28		37433 14	37433 14		38244 00	38244 00	38244 11
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										38244 99	
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37322 13	37322 13	37322 17 37322 19 pt	37322 19	37322 19		37999 06	37999 06	37999 53			
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37322 22	37322 22		37322 22	37322 22		37999 20	37999 20	37999 88			

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38517 07	38517 07					39153 21	39153 21	39151 41
38517 10	38517 10					39153 31	39153 31	39151 51 pt
38517 11	38517 11		38731 11	38731 11	38737 19	39154 00	39154 11	39151 13 pt
			38731 13	38731 13	38736 39		39151 31 pt	39151 51 pt
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38615 03	38615 03	38615 73 38615 74	39113 98	39113 98	39112 98 pt	39495 92	39495 92	39495 90 pt
38615 04	38615 04	38615 75	39114 11	39114 11	39112 11 pt	39495 93	39495 93	39495 91 pt
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38731 03	38731 03	38734 21 38734 22 pt 38736 12 38736 13 pt	39114 61	39114 61		39496 03	39496 03	39494 70
38731 05	38731 05	38736 31 38736 32 38736 33	39114 71	39114 71		39496 04	39496 04	39991 51 39991 61 39991 69
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			39141 43	39141 43		39496 06	39496 06	39494 70 pt
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			39142 41	39142 41	39142 61	39524 13	39524 13	39522 13
			39142 43	39142 43		39524 19	39524 19	39522 19
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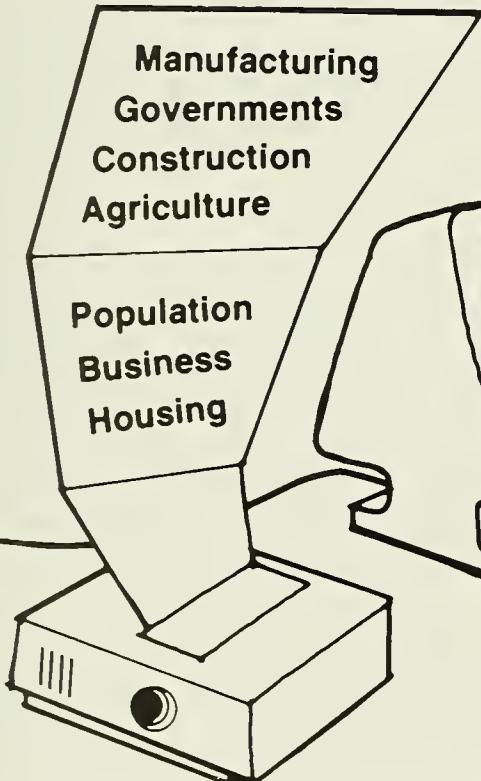


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PUBLICATION PROGRAM

1987 CENSUS OF MANUFACTURES

Publications of the 1987 Census of Manufactures, containing preliminary and final data on manufacturing establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

Preliminary Reports

Industry series—83 reports (MC87-I-20A(P) to -39D(P))

Preliminary industry data are issued in 83 separate reports covering 459 industries. Preliminary summary data for the U.S. and States are released in one report.

Final Reports

Industry series—83 reports (MC87-1-20A to -39D)

Each of the 83 reports provides information for a group of related industries ("dairy products" includes industries for butter, cheese, milk, etc.). Final figures for the United States are shown for each of the 459 manufacturing industries on quantity and value of products shipped and materials consumed, cost of fuels and electric energy, capital expenditures, assets, rents, inventories, employment, payroll, payroll supplements, hours worked, value added by manufacture, number of establishments, and number of companies. Comparative statistics for earlier years are provided where available.

For each industry, data on value of shipments, value added by manufacture, capital expenditures, employment, and payroll are shown by employment-size class of establishment, State, and degree of primary product specialization.

Geographic area series—51 reports (MC87-A-1 to -51)

A separate report is being published for each State and the District of Columbia. Each report presents data for industry groups and industries on value of shipments, cost of materials, value added by manufacture, employment, payroll, hours worked, new capital expenditures, and number of manufacturing establishments for the State, MSA's, counties, and selected places. Comparative statistics for earlier census years are shown for the State and large MSA's. Manufacturing totals are presented for each county and for places with significant manufacturing activity. Detailed statistics (including inventories, assets, rents, and energy costs) are presented only in statewide totals.

Subject series—7 reports (MC87-S-1 to -7)

Each of the seven reports contains detailed statistics for an individual subject, such as concentration ratios in manufacturing, type of organization, water use in manufacturing, textile machinery in place, distribution of sales by class of customer, manufacturers' shipments to the Federal Government, and a general national-level summary.

Reference series—1 report (MC87-R-1)

The Numerical List of Manufactured and Mineral Products includes a description of the principal products and services published in the 1987 Censuses of Manufactures and Mineral Industries.

Location of Manufacturing Plants—1 report (MC87-LM)

This report includes data for number of establishments by four-digit SIC industry and by employment-size class for counties, incorporated places of 2,500 inhabitants or more, and zip codes for each State. (This report is available only on magnetic tape and CD-ROM.)

Analytical Reports—3 reports (AR87-1 to -3)

Exports From Manufacturing Establishments (AR87-1)

This report presents data on exports by two- and three-digit SIC industry groups for the United States and States. Information is presented on value of direct report shipments and estimates of the employment required to manufacture these products. Included are estimates of employment in manufacturing and nonmanufacturing establishments that supply parts, materials, and services for production of manufactured exports.

Selected Characteristics of Manufacturing Establishments That Export (AR87-2)

This report presents data on the number of manufacturing companies and establishments that export by major group, State, employment size, and ratios of exports to shipments.

Indexes of Production (AR87-3)

The indexes presented in this report are designed to measure the change in physical output of each manufacturing and mineral industry between 1982 and 1987.

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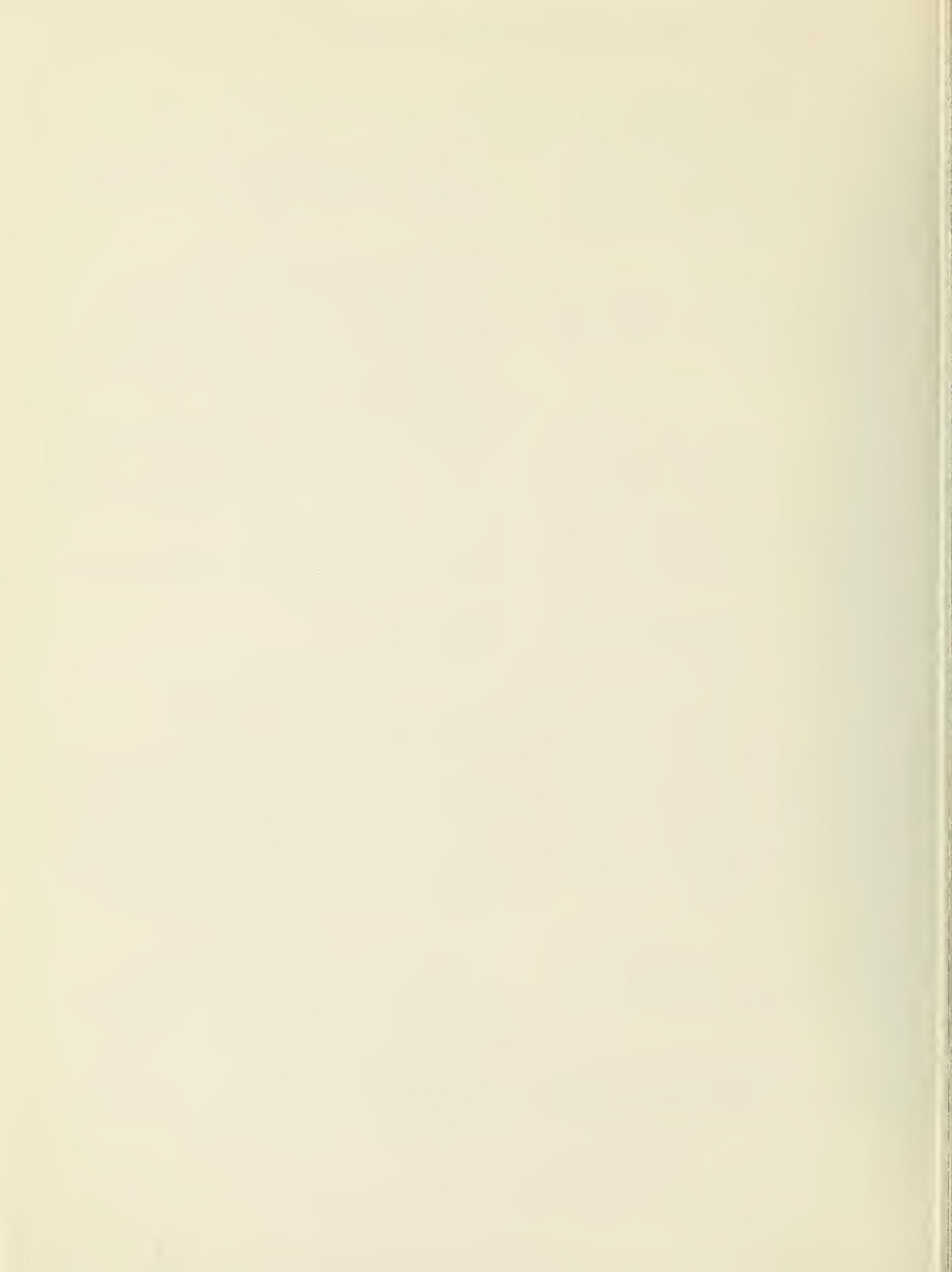
Every final published report in the 1987 Census of Manufactures will be available on microfiche.

PUBLIC-USE COMPUTER TAPES AND COMPACT DISCS

Data from the final industry series, geographic area series, and the Location of Manufacturing Plants report will be available on public-use computer tapes and compact discs-read only memory (CD-ROM). These tapes will provide the same information found in the final reports. Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, service industries, construction industries, mineral industries, transportation, enterprise statistics, minority-owned businesses, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Mariana Islands. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.



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